

APPENDIX D-4

Beneficiary Eligible Mitigation Action Certification



Southwest Airlines

NM-VW-19-03

BENEFICIARY ELIGIBLE MITIGATION ACTION CERTIFICATION

Beneficiary State of New Mexico

Lead Agency Authorized to Act on Behalf of the Beneficiary New Mexico Environment Department

(Any authorized person with delegation of such authority to direct the Trustee delivered to the Trustee pursuant to a Delegation of Authority and Certificate of Incumbency)

Action Title:	Southwest Airlines Aircraft Pushback Electrification at Albuquerque International Sunport
Beneficiary's Project ID:	NM-VW-19-03
Funding Request No.	<i>(sequential)</i> 002
Request Type: (select one or more)	<input checked="" type="checkbox"/> Reimbursement <input type="checkbox"/> Other (specify):
Payment to be made to: (select one or more)	<input type="checkbox"/> Beneficiary <input checked="" type="checkbox"/> Other (specify): Southwest Airlines
Funding Request & Direction (Attachment A)	<input checked="" type="checkbox"/> Attached to this Certification <input type="checkbox"/> To be Provided Separately

SUMMARY

<p>Eligible Mitigation Action <input checked="" type="checkbox"/> Appendix D-2 item (specify): Eligible Mitigation Action 7. Airport Ground Support Equipment</p> <p>Action Type <input type="checkbox"/> Item 10 – DERA Option (5.2.12) (specify and attach DERA Proposal)</p>
<p>Explanation of how funding request fits into Beneficiary's Mitigation Plan (5.2.1): The Beneficiary Mitigation Plan's overarching goal is to protect New Mexico's environment and the health of our citizens. The Trust allows the State the opportunity to offset (mitigate) the impact of excess nitrogen oxide (NO_x) emissions associated with the affected vehicles registered within New Mexico. The reduction of NO_x from mobile sources achieves the intended use of Trust funds by preventing the deterioration of air quality, ensuring the health and safety of the inhabitants of the state, and promoting visibility improvement within New Mexico. Implementation of diesel NO_x reduction projects using Trust funds will have immediate and long-lasting benefits. The proposed project will reduce emissions of NO_x, focusing on the most cost-effective vehicles that maximize emission reductions.</p>
<p>Detailed Description of Mitigation Action Item Including Community and Air Quality Benefits (5.2.2): Southwest Airlines (SWA) Aircraft Pushback Electrification at Albuquerque International Sunport Project consists of partnering with The City of Albuquerque (CABQ) Aviation Department, to remove three (3) diesel-fueled aircraft pushback vehicles, owned by Southwest Airlines (SWA) from service, and partially funding three new battery electric pushback vehicles. To support SWA's electrification project, the Sunport will receive funding through this partnership to partially fund the installation of three new charging stations owned and operated by CABQ. CABQ is the responsible party for the infrastructure at the Sunport. SWA Aircraft Pushback Electrification at Albuquerque International Sunport Project supports the State's goal of reducing the adverse impacts associated diesel-fueled emissions within the communities near and adjacent to these sources by transitioning towards the electrification of the ground support equipment. The estimated lifetime reduction of 52.32 tons of NO_x is a proactive step towards electrifying existing diesel-fueled fleets and</p>

improving the quality of life to those communities impacted. This is an essential step towards reducing regional air pollution levels, improving human health and addressing environmental inequality.

Estimate of Anticipated NO_x Reductions (5.2.3):

The total lifetime NO_x reduction for this project from the three airport ground support aircraft pushback vehicles, is estimated to be 52.32 tons (104,640 pounds) over a thirty-year period.

Identification of Governmental Entity Responsible for Reviewing and Auditing Expenditures of Eligible Mitigation Action Funds to Ensure Compliance with Applicable Law (5.2.7.1):

The New Mexico Environment Department Administrative Services Division is the governmental entity responsible for reviewing and auditing expenditures of EMA funds to ensure compliance.

Describe how the Beneficiary will make documentation publicly available (5.2.7.2):

The New Mexico Environment Department has created a public website, <https://www.env.nm.gov/vw-settlement/> for information relating to the Trust, the VW Partial Consent Trust Decrees, New Mexico's Beneficiary Mitigation Plan, and project implementation information. To provide transparency and accountability, the NMED will post information on its website.

Describe any cost share requirement to be placed on each NO_x source proposed to be mitigated (5.2.8):

The total project cost is Five Hundred Sixty-Four Thousand Two Hundred Sixty-Four dollars (\$564,264.00). Trust funding will provide the requested Four Hundred Twenty-Three Thousand One Hundred Ninety-Eight dollars (\$423,198.00), 75% of the final total project cost, towards the purchase of the new electric pushback vehicles. The remaining One Hundred Forty-One Thousand Sixty-Six dollars (\$141,066), 25% of the total project cost, constitutes Southwest Airline's cost share.

Describe how the Beneficiary complied with subparagraph 4.2.8, related to notice to U.S. Government Agencies (5.2.9):

On February 27, 2018, NMED sent notice to the U.S. Department of the Interior and the U.S. Department of Agriculture using the contact information provided in subparagraph 4.2.8.

If applicable, describe how the mitigation action will mitigate the impacts of NO_x emissions on communities that have historically borne a disproportionate share of the adverse impacts of such emissions (5.2.10):

The VW Mitigation Trust funds have afforded the State the opportunity to advance environmental justice goals. New Mexico's Draft Mitigation Plan expresses a commitment to prioritizing projects that benefit those communities most impacted by poor air quality. Minorities and those living below the poverty level historically have borne a disproportionate share of air pollution, including air pollution emissions associated with non-road and on-road heavy-duty diesel-fueled vehicles such as those associated with airport activities. The Southwest Airlines Aircraft Pushback Electrification at Albuquerque International Sunport Project supports the State's goal of reducing the adverse impacts associated with diesel-fueled emissions on the communities near and adjacent to these sources by transitioning towards the electrification of ground support equipment. The service area for this project is within the City of Albuquerque, Bernalillo County. Bernalillo County is currently within 95% of the National Ambient Air Quality Standard for ozone. Within 1.5 miles of the Sunport the estimated minority population is 68% and 58% of the population are considered low income. This area has two communities, one having a 96% minority population and 66% classified as low income and the other community within the area is 78% minority and 58% low income. There are approximately 27 schools within 3.5 miles of the Sunport, with the closest school approximately 0.8 miles away. Also, within this area are 16 hospitals and medical facilities, 6 community centers and 3 senior centers. The completion of this project is an essential step towards reducing regional air pollution levels, improving human health and addressing environmental inequality.

ATTACHMENTS

(CHECK BOX IF ATTACHED)

- Attachment A Funding Request and Direction.
- Attachment B Eligible Mitigation Action Management Plan Including Detailed Budget and Implementation and Expenditures Timeline (5.2.4).
- Attachment C Detailed Plan for Reporting on Eligible Mitigation Action Implementation
- Attachment D Detailed cost estimates from selected or potential vendors for each proposed expenditure exceeding \$25,000 (5.26).
- Attachment E DERA Option (5.2.12). [Attach only if using DERA option.]
- Attachment F Attachment specifying amount of requested funding to be debited against each beneficiary's allocation (5.2.13).

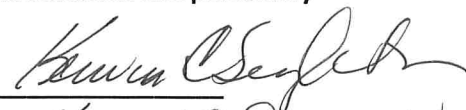
CERTIFICATIONS

By submitting this application, the Lead Agency makes the following certifications:

1. This application is submitted on behalf of Beneficiary the State of New Mexico, and the person executing this certification has authority to make this certification on behalf of the Lead Agency and Beneficiary, pursuant to the Certification for Beneficiary Status filed with the Court.
2. Beneficiary requests and directs that the Trustee make payments described in this application and Attachment A to this Form.
3. This application contains all information and certifications required by Paragraph 5.2 of the Trust Agreement, and the Trustee may rely on this application, Attachment A, and related certifications in making disbursements of trust funds for the aforementioned Project ID.
4. Any vendors were or will be selected in accordance with a jurisdiction's public contracting law as applicable. (5.2.5)
5. Beneficiary will maintain and make publicly available all documentation submitted in support of this funding request and all records supporting all expenditures of eligible mitigation action funds subject to applicable laws governing the publication of confidential business information and personally identifiable information. (5.2.7.2)

DATED: 5/27/2020

Elizabeth Kuehn
Digitally signed by Elizabeth Kuehn
Date: 2020.06.01 13:46:29 -06'00'



[NAME] Elizabeth Bisbey-Kuehn
[TITLE] Chief, Air Quality Bureau

Kerwin C. Samberton
PLANNING SECTION CHIEF
10 Aug 20

New Mexico Environment Department
[LEAD AGENCY]
For

State of New Mexico
[BENEFICIARY]

ATTACHMENT B
PROJECT MANAGEMENT PLAN
PROJECT SCHEDULE AND MILESTONES

Milestone	Date
Lead Agency Provides Notice of Availability of Mitigation Action Funds	7/2/2018
Pre-application meetings with applicants	7/3/2018 through 9/14/2018
Project Sponsor Submits Proposal to Lead Agency	11/20/2018
Lead Agency Provides Written Approval of Project Sponsor's Proposal	12/10/2018
Project agreements signed.	7/16/2019
Lead Agency Incorporates Project Sponsor's Proposal into Mitigation Plan	12/10/2018
Trustee Acknowledges Receipt of Project Certification and Funding Direction	6/1/2020
Trustee Allocates Share of State Funds for Approved Project	6/30/2020
Project Sponsor Obtains Cost Share, Notifies or Certifies to Lead Agency	7/16/2019
Project Sponsor Enters into Contracts, Purchase Orders, etc. – Start	4/19/2019
Project Sponsor Enters into Contracts, Purchase Orders, etc. – Complete	8/17/2019
Project Installations(s) – Start	9/17/2019
Project Installations(s) – Complete	11/12/2019
Project Sponsor provides detailed invoices for all claimed project costs, documentation for emission reduction estimates, required certification documents to Lead Agency to support direction to Trustee for Payment (Reimbursement, Direct-to-Vendor) or final accounting (Forward Funded Projects)	1/7/2020
Lead Agency completes review and certifies payment direction to Trustee (Reimbursement)	5/22/2020
Trustee Acknowledges Receipt of Direction for Payment(s) (Advance Funded, Reimbursement)	6/1/2020
Lead Agency Reports Project Completion	5/22/2020

PROJECT BUDGET

Period of Performance: 7.1.2019-6.30.2020				
Budget Category	Total Approved Budget	Share of Total Budget Funded by the Trust	Cost-Share, if applicable (Entity #1)	Cost-Share, if applicable (Entity #2)
1. Equipment Expenditure	\$564,264.00	\$423,198.00	\$141,066.00	\$0
2. Contractor Support	\$0	\$0	\$0	\$0
3. Subrecipient Support	\$0	\$0	\$0	\$0
4. Administrative ¹	\$0	\$0	\$0	\$0
Project Totals	\$564,264.00	\$423,198.00	\$141,066.00	\$0
Percentage	100%	75%	25%	0%

¹ Subject to Appendix D-2 15% administrative cap.

PROJECTED TRUST ALLOCATIONS:

	2017	2018	2019	2020	2021
1. Anticipated Annual Project Funding Request to be paid through the Trust	\$0	\$0	\$0	\$423,198.00	\$0
2. Anticipated Annual Cost Share	\$0	\$0	\$0	\$141,066.00	\$0
3. Anticipated Total Project Funding by Year (line 1 + line 2)	\$0	\$0	\$0	\$564,264.00	\$0
4. Cumulative Trustee Payments Made to Date Against Cumulative Approved Beneficiary Allocation	\$0	\$0	\$0	\$150,000.00	\$0
5. Current Beneficiary Project Funding to be Paid Through the Trust (line 1)	\$0	\$0	\$0	\$423,198.00	\$0
6. Total Funding Allocated to Beneficiary, inclusive of Current Action by Year (line 4 + line 5)	\$0	\$0	\$0	\$573,198.00	\$0
7. Beneficiary Share of Estimated Funds Remaining in Trust	\$0	\$0	\$0	\$17,832,660.90	\$0
8. Net Beneficiary Funds Remaining in Trust, net of cumulative Beneficiary Funding Actions (line 7 minus line 6)	\$0	\$0	\$0	\$17,259,462.90	\$0

ATTACHMENT C
DETAILED PLAN FOR REPORTING ON ELIGIBLE MITIGATION
ACTION IMPLEMENTATION

The New Mexico Environment Department (NMED), as the lead agency for the State of New Mexico for implementing the Volkswagen Environmental Mitigation Settlement Plan, has established a webpage for the Settlement and mitigations actions, www.env.nm.gov/vw-settlement/. NMED will post documents and links as required under Paragraph 7 of Appendix D-3 Certification for Beneficiary Status form. The NMED is subject to the Open Meetings Act, which provides the statutory guidelines for conducting public meetings and the Inspection of Public Records Act, which is a New Mexico state law that provides the public and media access to public information.

For the initial round of funding, NMED solicited, through a competitive process, public and private entities for funding opportunities. Projects were selected through a scored application using an identified scoring criterion. The records of selected projects will be posted and made available on the NMED VW Settlement webpage. The public website was created specifically to provide information related to the Trust, the VW Partial Consent Decrees, and accountability. The NMED will post timely updates on the following:

- General information on the Trust and Consent Decrees
- The State's final Beneficiary Plan
- All public records supporting funding requests the NMED submits to the Trust
- All public records supporting all expenditures of the Trust Fund
- NMED contact information

After the initial round of funding, NMED will periodically evaluate the implementation of the State's Beneficiary Mitigation Plan (BMP) and associated Eligible Mitigation Actions and will determine whether any revisions to the BMP and funding levels need to be reevaluated. If revisions to the BMP are warranted, NMED will seek public input on BMP revisions with a minimum of a 30 – day public comment period.

In addition, the State will also comply with the reporting obligations listed in the Environmental Mitigation Trust Agreement for State Beneficiaries in Subparagraph 5.3.

ATTACHMENT D
DETAILED COST ESTIMATE FROM SELECTED OR POTENTIAL VENDORS
FOR EACH PROPOSED EXPENDITURE EXCEEDING \$25,000 (5.2.6)

See attached price quote from Inland Kenworth, CES contract # 16-019B-C109-ALL.



Southwest Airlines Co.
Adam Walters
Manager – Environmental Services
2195 Research Row, WGS-1SE
Dallas, TX 75235
469-603-6024
Adam.walters@wnco.com

January 22, 2019

Kerwin Singleton
525 Camino De Los Marquez
Suite 1
Santa Fe, NM 87505
Kerwin.singleton@state.nm.us

Re: Reimbursement Request Under Southwest Airlines Aircraft Pushback Electrification At Albuquerque International Sunport # NM-VW-19-03 Project Agreement

Dear Mr. Singleton:

Pursuant to Article 9(A) of the above-referenced Agreement, Southwest Airlines hereby submits its request for reimbursement for its actual allowable costs incurred in completing the work described in the project scope. I have attached invoices as proofs of payment to Lektro, Inc. in the total amount of \$564,264.00. Southwest Airlines requests reimbursement in the amount of \$423,198.00, or, 75% of the total cost for three electric pushbacks. Please let me know if NMED requires any further documentation to support this request.

Sincerely,

A handwritten signature in black ink that reads "Adam Walters".

Adam Walters
Southwest Airlines Co.
2195 Research Row
WGS-1SE
Dallas, TX 75235

cc: Larry Laney, Southwest Airlines

Connecting people to what's important in their lives.

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Phone
(503) 861-2288

1190 S.E. Flightline Drive
Warrenton, Oregon 97146
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FAX
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Email: parts@lektro.com / sales@lektro.com

S O L D T O	Southwest Airlines Attn: Accounts Payable PO Box 36645 Dallas, TX 75235-1908	S H I P T O	Southwest Airlines – ABQ3GS Attn: Raul Martinez Albuquerque Int'l Sunport (ABQ) 2200 Sunport Blvd., Bay F Albuquerque, NM 87106-3247
			Model: AP8950SDB-AL-200 S/N: A85548-319A

DATE	CUST. NO.	O.T.B.	DEPT.	VIA.
March 6, 2019	EP357320	EWP	A	Southern Pride
TERMS	Wire Transfer Upon Receipt of Invoice		EXW	Warrenton, OR

QTY	ITEM	AMOUNT
1	New 2019 Lektro Model AP8950SDB-AL-200 Aircraft Tug, 210,000 lb. Capacity, S/N: A85548-319A	\$236,730.00
	FSIP EVT1000LV IGBT Electronic Speed Control with On-Board Diagnostics, S/N: SSCS-13698-8	STD
	58.3 HP DC Drive Motor with Cooling Fan, S/N: ILN4048	STD
	Overspeed Warning System	STD
	Auburn/Dana 44 Differential, 5.38 Ratio, S/N: 385411 003	STD
	On/Off Power Switch (Non-Keyed), CH 2484-06	STD
	Hour Meter, 1.1 Hours	STD
	Electronic Battery Monitor, Motive Battery	STD
	Dual LED Headlights with Guards at Cradle & Operator Ends of Tug	STD
	Four Flashing Amber LED Running Lights with Guards	STD
	Amber Strobe Light with Shield	STD
	Dual Cradle Illumination LED Lights with Guards and Dual Fender Controls	STD
	Dual 80 VDC, IBE, 1360 Amp Hour (6-Hr. Rate), Industrial Motive Batteries, S/N: 54413, 54415, 54416, 54419	STD
	Single-Point Central Battery Water Fill System for Motive Batteries	STD
	Delete Two 80 VDC, 130 Amp, 208-480 VAC, 50/60 Hz, 3-Phase, Fully Automatic Chargers	(8,744.00)
	PosiCharge BMID with BIW 9-Pin Receptacles, Shield & Auto Power Disconnect at Operator's End	INCL
	Patented Electric/Hydraulic, Dual Cylinder, Universal Nose Gear Cradle with Torque Sensing Turntable Deck, Model TT89B (40 Roller) & Auto Height Limit Switch	STD
	Dual Facing Operator Seats, Premium Grade (Gray), with Armrests, Retractable Yellow Seat Belts, and Seat Suspension	INCL
	Foot Applied Dual Hydraulic Disc Brakes with Boost Assisted Master Cylinder & Red Brake Pedals	STD
	Hydraulic Parking Brake, Hand Push/Pull Applied	STD
	Solid-Pneumatic Monarch M2 Traction Drive Tires (28 x 12.5-15)	STD
	Solid-Pneumatic Trelleborg Elite XP Traction Steer Tires (23 x 9-10)	STD
	Heavy-Duty Hydraulic Winch, S/N: 7721623 with Nylon Belt Including Automatic Cut-off	STD
	Electric/Hydraulic Power Steering	STD
	Tilt Steering Column	STD
	Steer Axle Suspension	STD
	Side Mount Accessory Holders with Covers	STD
	High Gloss Custom Enamel SWA Blue Paint with Polyurethane Protective Coating, Customer Decals and Reflective Tape	INCL
	LED Brake Light/Turn Signal Kit, Dual Helm	INCL

BILLING: Subject to prices in effect on date of shipment. Obtain permission to return merchandise. Date and invoice number must appear on all returns and are subject to a 20% restocking charge. Minimum billing \$15.00.	FILLED BY	DH	SUB TOTAL	\$227,986.00
	PRICED BY	EWP	FREIGHT	
	SHIP DATE	3/7/19	TOTAL	Continued

TAXES and DUTIES:

- Buyer shall pay, reimburse Seller or provide an exemption for all taxes imposed by any taxing authority applicable to this Contract, except for taxes payable upon Seller's net income.
- Duties, fees, charges or assessments of any kind levied by any governmental authority other than a taxing authority of the country of manufacture in connection with this transaction, whether levied against Buyer, against Seller or its employees, or against any of Seller's subcontractors or their employees, shall be the responsibility of Buyer and shall be paid directly by Buyer to the governmental authority concerned.

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Phone
(503) 861-2288

1190 S.E. Flightline Drive
Warrenton, Oregon 97146
U.S.A.

FAX
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SOLD TO	Southwest Airlines Attn: Accounts Payable PO Box 36645 Dallas, TX 75235-1908	SHIP TO	Southwest Airlines – ABQ3GS Attn: Raul Martinez Albuquerque Int'l Sunport (ABQ) 2200 Sunport Blvd., Bay F Albuquerque, NM 87106-3247
			Model: AP8950SDB-AL-200 S/N: A85548-319A

DATE	CUST. NO.	O.T.B.	DEPT.	VIA.
March 6, 2019	EP357320	EWP	A	Southern Pride
TERMS	Wire Transfer Upon Receipt of Invoice		EXW	Warrenton, OR

QTY	ITEM	AMOUNT
1	Continued from Page 1	\$227,986.00
	Side View Mirrors, Dual Helm	INCL
	Cradle Camera with Dual Color Monitors	INCL
	Draw Bar Pin Mounted on Operator End of Tug	STD
	Heavy NLG Ballast Kit	STD
	Steel Side Rub Rails	STD
	Pawl Adapter Baskets & Cradle Load Cell Guard	STD
	B737 Pawl Adapter Mated to Winch Strap, Model D	INCL
	Fire Extinguisher, 5 HI SA PK	STD
	8' LED Whip Marker Light at Operator's Compartment	N/C
	Mount Customer-Provided Headset Basket	N/C
	Parts/Service/Operation Manual with Exploded View on USB and Hard Copy	INCL
	Two Year Gold Seal Warranty	INCL
	Less: SWA Qty 10-19 Discount	(39,898.00)
DOMESTIC WIRE TRANSFER INSTRUCTIONS		
Beneficiary Bank: Columbia State Bank		
Beneficiary Bank Address: 1301 A Street Tacoma, WA USA		
ABA/Transit: 125108272		
Instructions: Credit to: Lektro, Inc. Account No: 05-33902-2		
ACH TRANSFER INSTRUCTIONS		
ABA/Transit: 125108272		
Beneficiary Acct: 0005339022		
Beneficiary Name: LEKTRO, INC		
Beneficiary Address: 1190 S.E. Flightline Dr. Warrenton, OR 97146		

BILLING: Subject to prices in effect on date of shipment. Obtain permission to return merchandise. Date and invoice number must appear on all returns and are subject to a 20% restocking charge. Minimum billing \$15.00.	FILLED BY	DH	SUB TOTAL	\$188,088.00
	PRICED BY	EWP	FREIGHT	Collect
	SHIP DATE	3/7/19	TOTAL	\$188,088.00

TAXES and DUTIES:

- Buyer shall pay, reimburse Seller or provide an exemption for all taxes imposed by any taxing authority applicable to this Contract, except for taxes payable upon Sellers' net income.
- Duties, fees, charges or assessments of any kind levied by any governmental authority other than a taxing authority of the country of manufacture in connection with this transaction, whether levied against Buyer, against Seller or its employees, or against any of Seller's subcontractors or their employees, shall be the responsibility of Buyer and shall be paid directly by Buyer to the governmental authority concerned.

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S O L D T O	Southwest Airlines Attn: Accounts Payable PO Box 36645 Dallas, TX 75235-1908	S H I P T O	Southwest Airlines – ABQ3GS Attn: Steve Dickson Albuquerque Int'l Sunport (ABQ) 2200 Sunport Blvd., Bay F Albuquerque, NM 87106-3247
			Model: AP8950SDB-AL-200 S/N: A85549-319A

DATE	CUST. NO.	O.T.B.	DEPT.	VIA.
March 11, 2019	EP357320	EWP	A	Southern Pride
TERMS	Wire Transfer Upon Receipt of Invoice		EXW	Warrenton, OR

QTY	ITEM	AMOUNT
1	New 2019 Lektro Model AP8950SDB-AL-200 Aircraft Tug, 210,000 lb. Capacity, S/N: A85549-319A	\$236,730.00
	FSIP EVT1000LV IGBT Electronic Speed Control with On-Board Diagnostics, S/N: SSCS-13432-1	STD
	58.3 HP DC Drive Motor with Cooling Fan, S/N: ILN4048	STD
	Overspeed Warning System	STD
	Auburn/Dana 44 Differential, 5.38 Ratio, S/N: 374630 001	STD
	On/Off Power Switch (Non-Keyed), CH 2484-06	STD
	Hour Meter, 1.1 Hours	STD
	Electronic Battery Monitor, Motive Battery	STD
	Dual LED Headlights with Guards at Cradle & Operator Ends of Tug	STD
	Four Flashing Amber LED Running Lights with Guards	STD
	Amber Strobe Light with Shield	STD
	Dual Cradle Illumination LED Lights with Guards and Dual Fender Controls	STD
	Dual 80 VDC, IBE, 1360 Amp Hour (6-Hr. Rate), Industrial Motive Batteries, S/N: 54404, 54409, 54410, 54411	STD
	Single-Point Central Battery Water Fill System for Motive Batteries	STD
	Delete Two 80 VDC, 130 Amp, 208-480 VAC, 50/60 Hz, 3-Phase, Fully Automatic Chargers	(8,744.00)
	PosiCharge BMID with BIW 9-Pin Receptacles, Shield & Auto Power Disconnect at Operator's End	INCL
	Patented Electric/Hydraulic, Dual Cylinder, Universal Nose Gear Cradle with Torque Sensing Turntable Deck, Model TT89B (40 Roller) & Auto Height Limit Switch	STD
	Dual Facing Operator Seats, Premium Grade (Gray), with Armrests, Retractable Yellow Seat Belts, and Seat Suspension	INCL
	Foot Applied Dual Hydraulic Disc Brakes with Boost Assisted Master Cylinder & Red Brake Pedals	STD
	Hydraulic Parking Brake, Hand Push/Pull Applied	STD
	Solid-Pneumatic Monarch M2 Traction Drive Tires (28 x 12.5-15)	STD
	Solid-Pneumatic Trelleborg Elite XP Traction Steer Tires (23 x 9-10)	STD
	Heavy-Duty Hydraulic Winch, S/N: 2243644 with Nylon Belt Including Automatic Cut-off	STD
	Electric/Hydraulic Power Steering	STD
	Tilt Steering Column	STD
	Steer Axle Suspension	STD
	Side Mount Accessory Holders with Covers	STD
	High Gloss Custom Enamel SWA Blue Paint with Polyurethane Protective Coating, Customer Decals and Reflective Tape	INCL
	LED Brake Light/Turn Signal Kit, Dual Helm	INCL

BILLING: Subject to prices in effect on date of shipment. Obtain permission to return merchandise. Date and invoice number must appear on all returns and are subject to a 20% restocking charge. Minimum billing \$15.00.	FILLED BY	DH	SUB TOTAL	\$227,986.00
	PRICED BY	EWP	FREIGHT	
	SHIP DATE	3/12/19	TOTAL	Continued

TAXES and DUTIES:

- Buyer shall pay, reimburse Seller or provide an exemption for all taxes imposed by any taxing authority applicable to this Contract, except for taxes payable upon Seller's net income.
- Duties, fees, charges or assessments of any kind levied by any governmental authority other than a taxing authority of the country of manufacture in connection with this transaction, whether levied against Buyer, against Seller or its employees, or against any of Seller's subcontractors or their employees, shall be the responsibility of Buyer and shall be paid directly by Buyer to the governmental authority concerned.

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Phone
(503) 861-2288

1190 S.E. Flightline Drive
Warrenton, Oregon 97146
U.S.A.

FAX
(503) 861-2283

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			Model: AP8950SDB-AL-200 S/N: A85549-319A

DATE	CUST. NO.	O.T.B.	DEPT.	VIA.
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TERMS	Wire Transfer Upon Receipt of Invoice		EXW	Warrenton, OR

QTY	ITEM	AMOUNT
1	Continued from Page 1	\$227,986.00
	Side View Mirrors, Dual Helm	INCL
	Cradle Camera with Dual Color Monitors	INCL
	Draw Bar Pin Mounted on Operator End of Tug	STD
	Heavy NLG Ballast Kit	STD
	Steel Side Rub Rails	STD
	Pawl Adapter Baskets & Cradle Load Cell Guard	STD
	B737 Pawl Adapter Mated to Winch Strap, Model D	INCL
	Fire Extinguisher, 5 HI SA PK	STD
	8' LED Whip Marker Light at Operator's Compartment	N/C
	Mount Customer-Provided Headset Basket	N/C
	Parts/Service/Operation Manual with Exploded View on USB and Hard Copy	INCL
	Two Year Gold Seal Warranty	INCL
	Less: SWA Qty 10-19 Discount	(39,898.00)
<u>DOMESTIC WIRE TRANSFER INSTRUCTIONS</u>		
Beneficiary Bank: Columbia State Bank		
Beneficiary Bank Address: 1301 A Street Tacoma, WA USA		
ABA/Transit: 125108272		
Instructions: Credit to: Lektro, Inc. Account No: 05-33902-2		
<u>ACH TRANSFER INSTRUCTIONS</u>		
ABA/Transit: 125108272		
Beneficiary Acct: 0005339022		
Beneficiary Name: LEKTRO, INC		
Beneficiary Address: 1190 S.E. Flightline Dr. Warrenton, OR 97146		

BILLING: Subject to prices in effect on date of shipment. Obtain permission to return merchandise. Date and invoice number must appear on all returns and are subject to a 20% restocking charge. Minimum billing \$15.00.	FILLED BY	DH	SUB TOTAL	\$188,088.00
	PRICED BY	EWP	FREIGHT	Collect
	SHIP DATE	3/12/19	TOTAL	\$188,088.00

TAXES and DUTIES:

- Buyer shall pay, reimburse Seller or provide an exemption for all taxes imposed by any taxing authority applicable to this Contract, except for taxes payable upon Sellers' net income.
- Duties, fees, charges or assessments of any kind levied by any governmental authority other than a taxing authority of the country of manufacture in connection with this transaction, whether levied against Buyer, against Seller or its employees, or against any of Seller's subcontractors or their employees, shall be the responsibility of Buyer and shall be paid directly by Buyer to the governmental authority concerned.

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LEKTRO

Phone
(503) 861-2288

1190 S.E. Flightline Drive
Warrenton, Oregon 97146
U.S.A.

FAX
(503) 861-2283

INVOICE
NUMBER

205456

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www.lektro.com
Email: parts@lektro.com / sales@lektro.com

S O L D T O	Southwest Airlines Attn: Accounts Payable PO Box 36645 Dallas, TX 75235-1908	S H I P T O	Southwest Airlines – ABQ3GS Attn: Steve Dickson Albuquerque Int'l Sunport (ABQ) 2200 Sunport Blvd., Bay F Albuquerque, NM 87106-3247
			Model: AP8950SDB-AL-200 S/N: A85550-319A

DATE	CUST. NO.	O.T.B.	DEPT.	VIA.
March 11, 2019	EP357320	EWP	A	Southern Pride
TERMS	Wire Transfer Upon Receipt of Invoice		EXW	Warrenton, OR

QTY	ITEM	AMOUNT
1	New 2019 Lektro Model AP8950SDB-AL-200 Aircraft Tug, 210,000 lb. Capacity, S/N: A85550-319A	\$236,730.00
	FSIP EVT1000LV IGBT Electronic Speed Control with On-Board Diagnostics, S/N: SSCS-13432-9	STD
	58.3 HP DC Drive Motor with Cooling Fan, S/N: ILN4074	STD
	Overspeed Warning System	STD
	Auburn/Dana 44 Differential, 5.38 Ratio, S/N: 385411 001	STD
	On/Off Power Switch (Non-Keyed), CH 2484-06	STD
	Hour Meter, 1.1 Hours	STD
	Electronic Battery Monitor, Motive Battery	STD
	Dual LED Headlights with Guards at Cradle & Operator Ends of Tug	STD
	Four Flashing Amber LED Running Lights with Guards	STD
	Amber Strobe Light with Shield	STD
	Dual Cradle Illumination LED Lights with Guards and Dual Fender Controls	STD
	Dual 80 VDC, IBE, 1360 Amp Hour (6-Hr. Rate), Industrial Motive Batteries, S/N: 54403, 54408, 54414, 54058	STD
	Single-Point Central Battery Water Fill System for Motive Batteries	STD
	Delete Two 80 VDC, 130 Amp, 208-480 VAC, 50/60 Hz, 3-Phase, Fully Automatic Chargers	(8,744.00)
	PosiCharge BMID with BIW 9-Pin Receptacles, Shield & Auto Power Disconnect at Operator's End	INCL
	Patented Electric/Hydraulic, Dual Cylinder, Universal Nose Gear Cradle with Torque Sensing Turntable Deck, Model TT89B (40 Roller) & Auto Height Limit Switch	STD
	Dual Facing Operator Seats, Premium Grade (Gray), with Armrests, Retractable Yellow Seat Belts, and Seat Suspension	INCL
	Foot Applied Dual Hydraulic Disc Brakes with Boost Assisted Master Cylinder & Red Brake Pedals	STD
	Hydraulic Parking Brake, Hand Push/Pull Applied	STD
	Solid-Pneumatic Monarch M2 Traction Drive Tires (28 x 12.5-15)	STD
	Solid-Pneumatic Trelleborg M2 Traction Steer Tires (23 x 9-10)	STD
	Heavy-Duty Hydraulic Winch, S/N: 7721616 with Nylon Belt Including Automatic Cut-off	STD
	Electric/Hydraulic Power Steering	STD
	Tilt Steering Column	STD
	Steer Axle Suspension	STD
	Side Mount Accessory Holders with Covers	STD
	High Gloss Custom Enamel SWA Blue Paint with Polyurethane Protective Coating, Customer Decals and Reflective Tape	INCL
	LED Brake Light/Turn Signal Kit, Dual Helm	INCL

BILLING: Subject to prices in effect on date of shipment. Obtain permission to return merchandise. Date and invoice number must appear on all returns and are subject to a 20% restocking charge. Minimum billing \$15.00.	FILLED BY	DH	SUB TOTAL	\$227,986.00
	PRICED BY	EWP	FREIGHT	
	SHIP DATE	3/12/19	TOTAL	Continued

TAXES and DUTIES:

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LEKTRO

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1190 S.E. Flightline Drive
Warrenton, Oregon 97146
U.S.A.

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INVOICE
NUMBER

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www.lektro.com
Email: parts@lektro.com / sales@lektro.com

SOLD TO	Southwest Airlines Attn: Accounts Payable PO Box 36645 Dallas, TX 75235-1908	SHIP TO	Southwest Airlines – ABQ3GS Attn: Steve Dickson Albuquerque Int'l Sunport (ABQ) 2200 Sunport Blvd., Bay F Albuquerque, NM 87106-3247
			Model: AP8950SDB-AL-200 S/N: A85550-319A

DATE	CUST. NO.	O.T.B.	DEPT.	VIA.
March 11, 2019	EP357320	EWP	A	Southern Pride
TERMS	Wire Transfer Upon Receipt of Invoice		EXW	Warrenton, OR

QTY	ITEM	AMOUNT
1	Continued from Page 1	\$227,986.00
	Side View Mirrors, Dual Helm	INCL
	Cradle Camera with Dual Color Monitors	INCL
	Draw Bar Pin Mounted on Operator End of Tug	STD
	Heavy NLG Ballast Kit	STD
	Steel Side Rub Rails	STD
	Pawl Adapter Baskets & Cradle Load Cell Guard	STD
	B737 Pawl Adapter Mated to Winch Strap, Model D	INCL
	Fire Extinguisher, 5 HI SA PK	STD
	8' LED Whip Marker Light at Operator's Compartment	N/C
	Mount Customer-Provided Headset Basket	N/C
	Parts/Service/Operation Manual with Exploded View on USB and Hard Copy	INCL
	Two Year Gold Seal Warranty	INCL
	Less: SWA Qty 10-19 Discount	(39,898.00)



BILLING: Subject to prices in effect on date of shipment. Obtain permission to return merchandise. Date and invoice number must appear on all returns and are subject to a 20% restocking charge. Minimum billing \$15.00.	FILLED BY	DH	SUB TOTAL	\$188,088.00
	PRICED BY	EWP	FREIGHT	Collect
	SHIP DATE	3/12/19	TOTAL	\$188,088.00

TAXES and DUTIES:

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