

APPENDIX D-4
Beneficiary Eligible Mitigation Action Certification

BENEFICIARY ELIGIBLE MITIGATION ACTION CERTIFICATION

Beneficiary State of Indiana

Lead Agency Authorized to Act on Behalf of the Beneficiary Indiana Department of Environmental Management
(Any authorized person with delegation of such authority to direct the Trustee delivered to the Trustee pursuant to a Delegation of Authority and Certificate of Incumbency)

Action Title:	Round 2 - DERA Option Awards
Beneficiary's Project ID:	Round 2 - G.E. Marshall Nonroad Replacements
Funding Request No.	<i>(sequential)</i> 35
Request Type: (select one or more)	<input checked="" type="checkbox"/> Reimbursement <input type="checkbox"/> Advance <input type="checkbox"/> Other (specify): _____
Payment to be made to: (select one or more)	<input type="checkbox"/> Beneficiary <input checked="" type="checkbox"/> Other (specify): <u>Grantee: G.E. Marshall, Inc. as detailed in Attachment A</u>
Funding Request & Direction (Attachment A)	<input checked="" type="checkbox"/> Attached to this Certification <input type="checkbox"/> To be Provided Separately

SUMMARY

Eligible Mitigation Action	<input type="checkbox"/> Appendix D-2 item (specify): _____
Action Type	<input checked="" type="checkbox"/> Item 10 - DERA Option (5.2.12) (specify and attach DERA Proposal): _____
Explanation of how funding request fits into Beneficiary's Mitigation Plan (5.2.1): See Appendix D-4 Summary Details attachment.	
Detailed Description of Mitigation Action Item Including Community and Air Quality Benefits (5.2.2): See Appendix D-4 Summary Details attachment.	
Estimate of Anticipated NOx Reductions (5.2.3): See Appendix D-4 Summary Details attachment.	
Identification of Governmental Entity Responsible for Reviewing and Auditing Expenditures of Eligible Mitigation Action Funds to Ensure Compliance with Applicable Law (5.2.7.1): See Appendix D-4 Summary Details attachment.	
Describe how the Beneficiary will make documentation publicly available (5.2.7.2). See Appendix D-4 Summary Details attachment.	
Describe any cost share requirement to be placed on each NOx source proposed to be mitigated (5.2.8). See Appendix D-4 Summary Details attachment.	
Describe how the Beneficiary complied with subparagraph 4.2.8, related to notice to U.S. Government Agencies (5.2.9). See Appendix D-4 Summary Details attachment.	

If applicable, describe how the mitigation action will mitigate the impacts of NOx emissions on communities that have historically borne a disproportionate share of the adverse impacts of such emissions (5.2.10).
See Appendix D-4 Summary Details attachment.

ATTACHMENTS
(CHECK BOX IF ATTACHED)

- | | | |
|-------------------------------------|---------------------|---|
| <input checked="" type="checkbox"/> | Attachment A | Funding Request and Direction. |
| <input checked="" type="checkbox"/> | Attachment B | Eligible Mitigation Action Management Plan Including Detailed Budget and Implementation and Expenditures Timeline (5.2.4). |
| <input checked="" type="checkbox"/> | Attachment C | Detailed Plan for Reporting on Eligible Mitigation Action Implementation (5.2.11). |
| <input checked="" type="checkbox"/> | Attachment D | Detailed cost estimates from selected or potential vendors for each proposed expenditure exceeding \$25,000 (5.2.6). [Attach only if project involves vendor expenditures exceeding \$25,000.] |
| <input checked="" type="checkbox"/> | Attachment E | DERA Option (5.2.12). [Attach only if using DERA option.] |
| <input type="checkbox"/> | Attachment F | Attachment specifying amount of requested funding to be debited against each beneficiary's allocation (5.2.13). [Attach only if this is a joint application involving multiple beneficiaries.] |

CERTIFICATIONS

By submitting this application, the Lead Agency makes the following certifications:

1. This application is submitted on behalf of Beneficiary , State of Indiana , and the person executing this certification has authority to make this certification on behalf of the Lead Agency and Beneficiary, pursuant to the Certification for Beneficiary Status filed with the Court.
2. Beneficiary requests and directs that the Trustee make the payments described in this application and Attachment A to this Form.
3. This application contains all information and certifications required by Paragraph 5.2 of the Trust Agreement, and the Trustee may rely on this application, Attachment A, and related certifications in making disbursements of trust funds for the aforementioned Project ID.
4. Any vendors were or will be selected in accordance with a jurisdiction's public contracting law as applicable. (5.2.5)
5. Beneficiary will maintain and make publicly available all documentation submitted in

support of this funding request and all records supporting all expenditures of eligible mitigation action funds subject to applicable laws governing the publication of confidential business information and personally identifiable information. (5.2.7.2)

DATED:

5/9/21



[NAME]

[TITLE]

Indiana Department of Environmental Management

[LEAD AGENCY]

for

State of Indiana

[BENEFICIARY]

Appendix D-4 Summary Details

Eligible Mitigation Action Type:

Category 10: DERA Option

Explanation of how funding request fits into Beneficiary's Mitigation Plan (5.2.1):

Indiana will generally fund all eligible mitigation action (EMA) types included in Appendix D-2 of the national consent decree. The Mission Statement and Overall Goals are described below:

In promoting the reduction of emissions of NO_x, the Indiana Volkswagen Environmental Mitigation Trust Fund Program will prioritize sustainable projects that are transformative, positively impacting the environment, enhancing the health and well-being of residents, and promoting Indiana's growing economy.

The Program will focus on technological change and advancement with resiliency and favoring use of domestic fuel, where possible.

The goals of the Indiana Volkswagen Mitigation Trust Program include:

- Improving air quality across Indiana through cost-effective NO_x emission reduction strategies
- Maximizing diesel emission reductions across Indiana, while considering various categories of sensitive populations as areas of specific focus
- Providing appropriate considerations to projects that have diesel emission reductions that go beyond just NO_x, including PM_{2.5}, hydrocarbons (HC), carbon monoxide (CO), and carbon dioxide (CO₂)
- Encouraging leveraging of project partner funds with VW Trust funds to further the reach of the Indiana program

Detailed Description of Mitigation Action Item Including Community and Air Quality Benefits (5.2.2):

This project is for the purchase, installation, operation and maintenance of four (4) 2020 model-year, or newer, U.S. EPA emission compliant (Tier 4) diesel-powered excavators to REPLACE four (4) of the Grantee's existing diesel-powered excavators that will be used for the same purpose. The replacement vehicle(s) will be located and operated in and around Valparaiso, Indiana.

Tier 4 diesel-powered nonroad equipment dramatically improves air quality and the quality-of-life conditions for drivers, technicians, and citizens in the areas of operation due to notably lower tailpipe emissions in addition to less noisy engine operations.

The lifetime estimated emission reductions of pollutants according to U.S. EPA's Diesel Emission Quantifier (DEQ) include 11.452 tons of nitrogen oxides (NO_x) and 0.773 tons of fine particulate matter (PM_{2.5}).

Estimate of Anticipated NOx Reductions (5.2.3):

Over the lifetime of these buses, U.S. EPA's DEQ model estimates this project will result in a NOx reduction of 11.452 tons.

Identification of Governmental Entity Responsible for Reviewing and Auditing Expenditures of Eligible Mitigation Action Funds to Ensure Compliance with Applicable Law (5.2.7.1):

Indiana Department of Environmental Management

Describe how the Beneficiary will make documentation publicly available (5.2.7.2):

In October of 2017, IDEM published a website with specific information on the national mitigation trust as well as the Indiana program. The website included an opportunity to sign up for automated updates to make sure interested parties were always kept apprised of any changes made to the program website. This web portal will be the location for all information related to the Indiana Volkswagen Mitigation Trust Program.

Describe any cost share requirement to be placed on each NOx source proposed to be mitigated (5.2.8):

Indiana will use Volkswagen Mitigation Trust funds to reimburse non-government owned fleet and equipment owners at the levels specified in Appendix D-2 of the national mitigation trust. IDEM will also use Volkswagen Mitigation Trust funds to reimburse government-owned fleets and equipment at the same level as non-government owned fleet and equipment owners, as opposed to the full cost reimbursement permitted by Appendix D-2.

Specifically, for this project, the Indiana Volkswagen Mitigation Trust Program will cover up to 25% of the total project cost while the Grantee and/or other programs covers the remaining 75%.

Describe how the Beneficiary complied with subparagraph 4.2.8, related to notice to U.S. Government Agencies (5.2.9):

The Indiana Department of Environmental Management notified representatives as identified in Appendix D-2 of the national consent decree via email in March of 2018.

If applicable, describe how the mitigation action will mitigate the impacts of NOx emissions on communities that have historically borne a disproportionate share of the adverse impacts of such emissions (5.2.10):

Not applicable to this specific project.

Attachment B Details

Project Schedule and Milestones:

Indiana announces Round 2 – DERA Option funding opportunity via online Request for Proposals (RFP)	October 1, 2020
Deadline for Round 2 – DERA Option program applications	November 25, 2020
Indiana notifies applicants of award decisions	January 13, 2021
Funding Agreement between Indiana and Grantee is fully executed	February 23, 2021
Grantee project implementation	February 23, 2021 to September 30, 2022
Indiana reviews programmatic, financial, and vehicle scrappage materials for compliance with Appendix D-2 of the national consent decree	Ongoing
Indiana submits Appendix D-4 to Trustee to initiate payment to Grantee in accordance with Payee Contact and Wire Information form along with other supporting documentation	September 9, 2021
Indiana coordinates with Trustee on any questions or issues that arise related to the submitted Appendix D-4	September 9, 2021 to D-4 approval
Trustee responds to Indiana Appendix D-4	Within 60 days of submittal
Trustee disburses payment to Grantee	Within 15 days of Appendix D-4 approval

Project Budget:

Project Description	Indiana VW Mitigation Trust Grant Not to Exceed Total	Grantee Cost Share Not Less than Total	Project Total
The purchase, installation, operation and maintenance of four (4) 2020 model-year, or newer, U.S. EPA emission compliant (Tier 4) diesel-powered excavators that will REPLACE four (4) of the Grantee's Pre-Tier 4 existing diesel-powered excavators that will be used for the same purpose. The replacement vehicles will be located and primarily	\$340,674.63	\$1,022,023.87	\$1,362,698.50

operated in and around Valparaiso, Indiana.			
Percentage	25%	75%	100%

State of Indiana Total Trust Allocation:

1) State of Indiana's Total Trust Allocation	\$40,935,880.59
2) Obligated Awards from Previous D-4 Submittals	\$7,293,143.22
3) State of Indiana's Net Remaining Allocation Prior to this D-4 Submittal	\$33,642,737.37
4) Current D-4 Funding Request Total	\$340,674.63
5) State of Indiana's Remaining Allocation After this D-4 Submittal	\$33,302,062.74

Projected Allocation Totals per Project Type:

	Total per Category	Annually Based on Expected Project Reimbursements
Total Trust	\$40,935,880.59	NA
To EV (15%) over 3 years (2021 to 2023)	\$6,140,382.09	\$2,046,794.03
To Admin (3%) over 4 years (2020 to 2023)	\$1,228,076.42	\$307,019.11
To EMAs (82%) over 3 years (2020 to 2022)	\$33,567,422.08	\$11,189,140.69

Projected Trust Allocations:

	2020	2021	2022	2023
1) Anticipated Annual Project Funding Request to be paid through the Trust	\$11,189,140.69	\$13,235,934.72	\$13,235,934.72	\$2,046,794.03
2) Anticipated Annual Cost Share (Administrative Costs)	\$307,019.11	\$307,019.11	\$307,019.11	\$307,019.11
3) Anticipated Total Project Funding by Year (Line 1 + Line 2)	\$11,496,159.80	\$13,542,953.83	\$13,542,953.83	\$2,353,813.14
4) Cumulative Trustee Payments Made to Date Against Cumulative Approved Beneficiary Allocation	\$3,895,454.40	\$3,296,489.82		
5) Current Beneficiary Project Funding to be paid through the Trust (Line 1)	\$101,199.00	\$340,674.63		
6) Total Funding Allocated to Beneficiary, inclusive of Current Action by Year (Line 4 + Line 5)	\$3,996,653.40	\$3,637,164.45		
7) Beneficiary Share of Estimated Funds Remaining in Trust at Beginning of Year	\$40,935,880.59	\$36,939,227.19		
8) Net Beneficiary Funds Remaining in Trust, net of cumulative Beneficiary Funding Actions (Line 7 – Line 6)	\$36,939,227.19	\$33,302,062.74		

Attachment C Details

Detailed Plan for Reporting on Eligible Mitigation Action Implementation (5.2.11):

The Indiana Department of Environmental Management (IDEM) is committed to meet the reporting requirements as detailed in Subparagraph 5.3 of the Environmental Mitigation Trust Agreement for State Beneficiaries. Specifically, this subparagraph states:

“For each Eligible Mitigation Action, no later than six months after receiving its first disbursement of Trust Assets, and thereafter no later than January 30 (for the preceding six-month period of July 1 to December 31) and July 30 (for the preceding six-month period of January 1 to June 30) of each year, each Beneficiary shall submit to the Trustee a semiannual report describing the progress implementing each Eligible Mitigation Action during the six-month period leading up to the reporting date (including a summary of all costs expended on the Eligible Mitigation Action through the reporting date). Such reports shall include a complete description of the status (including actual or projected termination date), development, implementation, and any modification of each approved Eligible Mitigation Action. Beneficiaries may group multiple Eligible Mitigation Actions and multiple sub-beneficiaries into a single report. These reports shall be signed by an official with the authority to submit the report for the Beneficiary and must contain an attestation that the information is true and correct and that the submission is made under penalty of perjury. To the extent a Beneficiary avails itself of the DERA Option described in Appendix D-2, that Beneficiary may submit its DERA Quarterly Programmatic Reports in satisfaction of its obligations under this Paragraph as to those Eligible Mitigation Actions funded through the DERA Option. The Trustee shall post each semiannual report on the State Trust’s public-facing website upon receipt.”

IDEM will meet these obligations in coordination with our project partners. Project partners are obligated to provide IDEM the necessary information for reports to the Trustee through the Funding Agreements between IDEM and each project partner. This language states:

“4. Implementation and Reporting Requirements

A. The Grantee shall implement and complete the Project in accordance with **Attachment A** and the plans and specifications contained in its Funding Application. Modification of the Project shall require prior written approval from IDEM. If IDEM determines that the Grantee is not making adequate progress in implementation of the approved Project in accordance with **Attachment A**, IDEM may rescind the award.

B. The Grantee shall submit to IDEM written progress reports until the completion of the Project. These reports shall be submitted in accordance with the reporting schedule contained in **Attachment C** and shall contain such detail of progress or performance on the Project as is

required under the terms of the Volkswagen Diesel Emissions Environmental Mitigation Trust. If additional documentation is required for IDEM to meet reporting obligations under the Volkswagen Diesel Emissions Environmental Mitigation Trust, IDEM may request such documentation as necessary at any time during the term of this Agreement.”

Attachment D Details

Detailed cost estimates from selected or potential vendors for each proposed expenditure exceeding \$25,000 (5.2.6):

Detailed in the following pages:



G.E. MARSHALL INC.
SITE WORK • EXCAVATING • DEMOLITION
VALPARAISO, IN

1351 Joliet Road • P. O. Box 242 • Valparaiso, IN 46385 • www.gemarshall.com
Tel 219-462-3415 • Fax 219-462-3964

To: Mr. Shawn M. Seals
Senior Environmental Manager
Indiana Department of Environmental Management
Office of Air Quality – Mail Code 61-50
100 North Senate Avenue
Indianapolis, IN 46204-225

Invoice Date: 7/20/2021

RE: DOR2-003 Indiana VW Funding Agreement – Excavator Replacement

2021 JD 470G (2)	\$469,837.00		
2021 JD 470G (1)	\$454,643.00		
2020 JD 350GLC	\$325,654.50		
2021 JD 85G	\$112,564.00		
		25% IDEM	75% G.E. Marshall
Total Paid	<u>\$1,362,698.50</u>	\$340,674.63	\$1,022,023.88

Amount: \$338,468 for (4) Replacement New Tier-4 Final Excavators

Balance Due: \$338,468.00

Thank you!

WEST SIDE TRACTOR SALES



BLOOMINGTON T: (812) 333-9677 F: (812) 333-9731
 FORT WAYNE T: (260) 482-8576 F: (260) 483-4057
 INDIANAPOLIS T: (317) 544-3411 F: (317) 544-3420
 LAFAYETTE T: (765) 447-6933 F: (765) 448-9038
 SOUTH BEND T: (574) 232-1461 F: (574) 233-3324

REMIT TO:
 WEST SIDE TRACTOR SALES
 DEPT. #4570
 P.O. BOX 87618
 CHICAGO, IL 60680-0818
 PHONE (630) 355-7150

Ship to: GE MARSHALL, INC
 1351 JOLIET RD
 VALPARAISO IN 46385

Invoice to: GE MARSHALL, INC
 P O BOX 242
 VALPARAISO IN 46384

Branch 12 - SOUTH BEND		
Date 04/29/2021	Time 10:09:07 (O)	Page 1
Account No. 4623415219	Phone No. 2194623415	Invoice No. B01941
Ship Via	Purchase Order ?	
Sales Tax License No.	Federal Exemption No.	
F.E.I.N. No. 36-2484344	Salesperson MRF	

DESCRIPTION

Description	Amount
Stock #: 047992 Serial #: 1FF085GXALJ021972 ONE NEW 2021 JD 85G EXCAVATOR	105200.00
Stock #: 6J73725 Serial #: AKR62719 JRB SMART LOC 85G	
Stock #: 6T73854 Serial #: 336681-01 TAG HYD THUMB 85G	
Stock #: 6T73873 Serial #: 337879-01 TAG 36" HD BKT 85G	
Stock #: 6T74010 Serial #: 343339-01 TAG 12" HD BKT 85G	
Stock #: 6T74019 Serial #: 343348-01 TAG 24" HD BKT 85G	

Subtotal: 105200.00
 IN SALES TAX @ 7.0%: 7364.00
 WHOLE GOODS CHARGE: 112564.00

PAID IN FULL - ACH PMT

DocuSigned by:
 CAROLE POWLINSKI 4/30/2021
 2711920HEE40

LATE CHARGE %PER MONTH (%PER ANNUM)

RESTOCKING %MINIMUM SERVICE CHARGE.

SIGNATURE _____ DATE _____

TERMS: Parts and service invoices are due net 30 days from date of invoice. Special order goods are not returnable. All returns must be accompanied by this invoice. Returned goods are subject to a restocking charge. Parts and service are under warranty for ninety (90) days. Rentals and whole goods invoices are payable cash in advance or payable upon receipt of invoice if an open account accommodation has been granted. There is a \$25.00 service charge on all returned checks. Title to all items remains with West Side Tractor Sales until purchase price, interest and other charges are paid in full. West Side has assigned its rights to sell rental machinery described herein to a Qualified Intermediary pursuant to an IRC Section 1031 exchange. This assignment has no effect on your rights or obligations under this agreement.

WEST SIDE TRACTOR SALES



BLOOMINGTON T: (812) 333-9677 F: (812) 333-9731
 FORT WAYNE T: (260) 482-8576 F: (260) 483-4057
 INDIANAPOLIS T: (317) 544-3411 F: (317) 544-3420
 LAFAYETTE T: (765) 447-6933 F: (765) 448-9038
 SOUTH BEND T: (574) 232-1461 F: (574) 233-3324

REMIT TO:
 WEST SIDE TRACTOR SALES
 DEPT. #4570
 P.O. BOX 87618
 CHICAGO, IL 60680-0618
 PHONE (630) 355-7150

Ship to: GE MARSHALL, INC
 1351 JOLIET RD
 VALPARAISO IN 46385

Invoice to: GE MARSHALL, INC
 P O BOX 242
 VALPARAISO IN 46384

Branch 12 - SOUTH BEND		
Date 04/29/2021	Time 10:09:30 (O)	Page 1
Account No. 4623415219	Phone No. 2194623415	Invoice No. B01942
Ship Via	Purchase Order	
Sales Tax License No.	Federal Exemption No.	
F.E.I.N. No. 36-2484344	Salesperson MRF	

DESCRIPTION

Description	Amount
Stock #: 047156 Serial #: 1FF350GXCLF814846 ONE NEW 2020 JD 350GLC EXCAVATOR	304350.00
Stock #: 6C44705 Serial #: IN002950 CF 72" BUCKET	
Stock #: 6C44706 Serial #: IN002950 CF 72" BUCKET	
Stock #: 6J73565 Serial #: AKR62323 JRB SMART LOC COUPLER	
	Subtotal: 304350.00
	IN SALES TAX @ 7.0%: 21304.50
	WHOLE GOODS CHARGE: 325654.50

PAID IN FULL ACH PMT

DocuSigned by:

 213599209EE4F9 4/30/2021

LATE CHARGE %PER MONTH (%PER ANNUM)
 RESTOCKING %MINIMUM SERVICE CHARGE.
 SIGNATURE _____ DATE _____

TERMS. Parts and service invoices are due net 30 days from date of invoice. Special order goods are not returnable. All returns must be accompanied by this invoice. Returned goods are subject to a restocking charge. Parts and service are under warranty for ninety (90) days. Rentals and whole goods invoices are payable cash in advance or payable upon receipt of invoice if an open account accommodation has been granted. There is a \$25.00 service charge on all returned checks. Title to all items remains with West Side Tractor Sales until purchase price, interest and other charges are paid in full. West Side has assigned its rights to sell rental machinery described herein to a Qualified Intermediary pursuant to an IRC Section 1031 exchange. This assignment has no effect on your rights or obligations under this agreement.

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BLOOMINGTON T: (812) 333-9677 F: (812) 333-9731
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 DEPT. #4570
 P.O. BOX 87618
 CHICAGO, IL 60680-0618
 PHONE (630) 355-7150

Ship to: GE MARSHALL, INC
 1351 JOLIET RD
 VALPARAISO IN 46385

Invoice to: GE MARSHALL, INC
 P O BOX 242
 VALPARAISO IN 46384

Branch 12 - SOUTH BEND		
Date 04/29/2021	Time 13:31:25	Page 1
Account No. 4623415219	Phone No. 2194623415	Invoice No. B019432
Ship Via	Purchase Order	
Sales Tax License No.	Federal Exemption No.	
F.E.I.N. No. 36-2484344	Salesperson MRF	

DESCRIPTION

Description	Amount
Stock #: 0481801 Serial #: 1FF470GXKMF236637 ONE NEW 2021 JD 470G EXCAVATOR	424900.00
Stock #: 6C44705 Serial #: IN002958 CF 80" DITCH BUCKET	
Stock #: 6J43796 Serial #: AKR64238 JRB SMART LOC COUPLER	
Stock #: 6J43818 Serial #: AT330567 SOLENOID KIT	

Subtotal: 424900.00
 IN SALES TAX @ 7.0%: 29743.00
 WHOLE GOODS CHARGE: 454643.00

PAID IN FULL ACH PMT

LATE CHARGE %PER MONTH (%PER ANNUM)

RESTOCKING %MINIMUM SERVICE CHARGE.

SIGNATURE _____ DATE _____

TERMS: Parts and service invoices are due net 30 days from date of invoice. Special order goods are not returnable. All returns must be accompanied by this invoice. Returned goods are subject to a restocking charge. Parts and service are under warranty for ninety (90) days. Rentals and whole goods invoices are payable cash in advance or payable upon receipt of invoice if an open account accommodation has been granted. There is a \$25.00 service charge on all returned checks. Title to all items remains with West Side Tractor Sales until purchase price, interest and other charges are paid in full. West Side has assigned its rights to sell rental machinery described herein to a Qualified Intermediary pursuant to an IRC Section 1031 exchange. This assignment has no effect on your rights or obligations under this agreement.

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 CHICAGO, IL 60680-0618
 PHONE (630) 355-7150

Ship to: GE MARSHALL, INC
 1351 JOLIET RD
 VALPARAISO IN 46385

Invoice to: GE MARSHALL, INC
 P O. BOX 242
 VALPARAISO IN 46384

Branch 12 - SOUTH BEND		
Date 04/29/2021	Time 10:10:01 (O)	Page 1
Account No. 4623415219	Phone No. 2194623415	Invoice No. B01943
Ship Via	Purchase Order ?	
Sales Tax License No.	Federal Exemption No.	
F.E.I.N. No. 36-2484344	Salesperson MRF	

DESCRIPTION

Description	Amount
Stock #: 048180 Serial #: 1FF470GXKMF236602 ONE NEW 2021 JD 470G EXCAVATOR	439100.00
Stock #: 6C44703 Serial #: IN002950 CF 80" DITCH BUCKET	
Stock #: 6C44704 Serial #: IN002950 CF 84" BUCKET	
Stock #: 6J73792 Serial #: AKR64230 JRB SMART LOC COUPLER	
Stock #: 6J73816 Serial #: AT330567 SOLENOID KIT	
Subtotal:	439100.00
IN SALES TAX @ 7.0%:	30737.00
WHOLE GOODS CHARGE:	469837.00

PAID IN FULL ACH PMT

DocuSigned by:
 CAROL POLEMONSKI 4/30/2021
 275597096EE1F0

LATE CHARGE %PER MONTH (%PER ANNUM)
 RESTOCKING %MINIMUM SERVICE CHARGE.
 SIGNATURE _____ DATE _____

TERMS: Parts and service invoices are due net 30 days from date of invoice. Special order goods are not returnable. All returns must be accompanied by this invoice. Returned goods are subject to a restocking charge. Parts and service are under warranty for ninety (90) days. Rentals and whole goods invoices are payable cash in advance or payable upon receipt of invoice if an open account accommodation has been granted. There is a \$25.00 service charge on all returned checks. Title to all items remains with West Side Tractor Sales until purchase price, interest and other charges are paid in full. West Side has assigned its rights to sell rental machinery described herein to a Qualified Intermediary pursuant to an IRC Section 1031 exchange. This assignment has no effect on your rights or obligations under this agreement.

CHASE CONNECT

Printed from Chase Connect

Pay to	WESTSIDE TRACTOR SALES (...0580)
Pay from	COMMERCIAL CHECKING (...0191)
Amount	\$112,564.00
Send on	Apr 29, 2021
Deliver by	Apr 30, 2021
Delivery method	Standard ACH
Payment arrives in	1 business day
Addenda	INV B01941 #500-207 2021 JD 85G EXCAVATOR SERIAL# 1FF085GXALJ021972
Status	Paid
Submitted by	Administrator, Apr 28, 2021 3:07:36 PM
Last updated by	Not Available, Apr 30, 2021 8:09:45 AM
Approved by	CLINTON MARSHALL, Apr 29, 2021 8:10:33 AM
Chase transaction number	5286189903

CHASE CONNECT

Printed from Chase Connect

Pay to	WESTSIDE TRACTOR SALES (...0580)
Pay from	COMMERCIAL CHECKING (...0191)
Amount	\$325,654.50
Send on	Apr 29, 2021
Deliver by	Apr 30, 2021
Delivery method	Standard ACH
Payment arrives in	1 business day
Addenda	INV B01942 #500-206 2020 JOHN DEERE 350GLC EXCAVATOR SER# 1FF350GXCLF814846
Status	Paid
Submitted by	Administrator, Apr 28, 2021 3:11:35 PM
Last updated by	Not Available, Apr 30, 2021 8:09:51 AM
Approved by	CLINTON MARSHALL, Apr 29, 2021 8:10:34 AM
Chase transaction number	5286191113

CHASE CONNECT

Printed from Chase Connect

[Schedule payment >](#)

This list doesn't show uploaded transactions. See ACH file upload activity for those payments.

Pay to	Pay from	Status	Send on	Deliver by	Amount
WESTSIDE TRACTOR SALES (...0580) VENDOR	COMMERCIAL CHECKING (...0191)	Paid	May 12, 2021	May 13, 2021	\$454,643.00 Request info >

Pay to WESTSIDE TRACTOR SALES (...0580)

Pay from COMMERCIAL CHECKING (...0191)

Amount \$454,643.00

Send on May 12, 2021

Deliver by May 13, 2021

Delivery method Standard ACH

Payment arrives in 1 business day

Addenda INV B019432 #500-204 2021 JD 470G EXCAVATOR
SER#1FF470GXKMF236637

Status Paid Paid

Submitted by Administrator, May 12, 2021 1:29:23 PM

Last updated by Not Available, May 13, 2021 7:19:19 AM

Approved by CLINTON MARSHALL, May 12, 2021 1:36:50 PM

Chase transaction number 5287943652

CHASE CONNECT

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Amount	\$469,837.00
Send on	Apr 28, 2021
Deliver by	Apr 29, 2021
Delivery method	Standard ACH
Payment arrives in	1 business day
Addenda	INV B01943 #500-205 2021 JOHN DEERE 470G EXCAVATOR SER# 1FF470GXKMF236602
Status	Paid
Submitted by	Administrator, Apr 28, 2021 3:15:16 PM
Last updated by	Not Available, Apr 29, 2021 7:21:40 AM
Approved by	CLINTON MARSHALL, Apr 28, 2021 3:25:18 PM
Chase transaction number	5286192131



G.E. MARSHALL INC.
Valparaiso, Indiana

G.E. Marshall, Inc.

2020 DieselWise Indiana – DERA with Volkswagen DERA Option

Submitted November 23, 2020

Scoring Criteria Summary

- I. Cost effectiveness of project (\$ per ton of NO_x reduced)**
-104,243 total project cost of NO_x ton Reduced.
- II. Transformational potential**
-The four new excavators will be utilizing Tier-4 Final engines upfitted with proprietary technologies to reduce idling and fuel efficiencies.
- III. Project's total NO_x emission reduction potential (based on type of project and/or the use of vehicle):**
-Project will reduce 91.4% NO_x reduction or over 12.9 tons of NO_x for Air Quality improvements.
- IV. NAAQS sensitive areas as a percentage of current standards.**
-This project will be in Porter County, Indiana which is identified as Nonattainment.
- V. Air quality benefits to areas with sensitive populations or that bear a disproportionate share of the air pollution burden.**
-This project has significant reductions in NO_x, PM_{2.5}, HC, and CO. This project has a close proximity near residential housing and located in an area of high operation of heavy-duty diesel engines.
- VI. Leveraging of Resources (financial or resource match)**
-This project seeks to leverage over \$1,015,403 in private funds.
- VII. Entities registered with the Indiana Secretary of State that operate vehicles and equipment in conjunction with Indiana facilities (include Indiana Economic Impact documentation).**
-All equipment is domiciled and used in Indiana. State documents are attached.
- VIII. Active participant in the State of Indiana, Department of Administration or Department of Transportation Minority/Women/Veterans Business Enterprise Participation Plan (include MBE/WBE/VBE documentation).**
-G.E. Marshall has documents pertaining to MBE/WBE subcontractors and the inclusion of such contractors. These documents can be found at G.E. Marshall's website <https://www.gemarshall.com/contact-us/> . Documentation is attached.



G.E. MARSHALL INC.
Valparaiso, Indiana

Project Title: Clean Diesel Excavators

Solicitation: 2020 DIESELWISE INDIANA – DERA with Volkswagen DERA Option

Category: Nonroad Diesel Vehicle and Equipment Replacement

Grantee Information: G.E. Marshall, Inc.
 Blake Marshall – Contract Administrator
 1351 Joliet Road
 Valparaiso, IN 46385
 Phone: 219-462-3415
 Email: blake.marshall@gemarshall.com

Table 1: General Fleet Information

Number of Pieces of Equipment	4
Annual Hours Usage (Per Equipment)	676 hours
Estimated Monthly Idle Hours	1.5 Hours per month per equipment
Estimated Monthly Fuel Consumption	1,266 Diesel Gallons Per Month
Estimated Monthly Use (Hours)	225 Hours per equipment
Equipment To Be Replaced	1998 Hitachi EX450LC-5 (Tier 1, 301 HP) 2006 Yanmar Vi075-A (Tier 2, 58 HP) 2005 Kobelco SK480LC (Tier 2, 315 HP) 1996 Hitachi EX400LC (Tier 1, 296 HP)
Proposed new Equipment	2021 John Deere 470G (Tier-4F, 367 HP) 2021 John Deere 85G (Tier-4F, 56.9 HP) 2021 John Deere 470G (Tier-4F, 367 HP) 2021 John Deere 380G (Tier 4F, 271 HP)
Estimated Years to Remain in Active Fleet	5-11 years

Total Project Cost

Funding Requested: **\$338,467.75 (25%)**

Applicant Match: **\$1,015,403.25 (75%)**

Total Project Cost: **\$1,353,871.00**



Project Period

Table 2: Project Period and Task Description

Task	Task Description and Deliverable	Date
Task A	Grant Agreement Execution.	1/15/21
Task B (1)	The Grantee shall provide written quarterly progress reports.	On Going
Task B (2)	Pursue EPA and CARB certified vendors for ordering of electric and diesel replacement vehicles and place order for replacement equipment.	2/15/21
Task B (3)	Assist with outreach for on-site industry and local community (speak at IN Volkswagen/IDEM meetings). Assist with identifying additional stakeholders for this or future environmental projects in the surrounding area. G.E. Marshall will work with IDEM and Indiana Clean Diesel Coalition to promote clean diesel activities across Indiana.	Ongoing
Task B (4)	Accept delivery of new clean diesel excavators and destroy the engines of current diesel equipment while documenting. Provide payment for new equipment.	4/01/22
Task C (1)	Provide documentation of scrapage equipment, proof of purchase, and complete final report. Submit final report.	6/01/22
Task C (2)	Assist IDEM with the preparation of documentation for IDEM to submit to VW Mitigation Beneficiary, including a final report summarizing the results of the project.	On going
Task D	Project Completion.	9/30/22

Project Description

G.E. Marshall, Inc., (G.E. Marshall) is a construction contractor that provides operators and equipment for high level projects in Indiana and surrounding states. For six decades, G.E. Marshall has performed quality service in excavation, grading, underground utilities, and demolition. Additionally, G.E. Marshall sitework services also include concrete/asphalt crushing, screening, and recycling. As a prominent leader in the heavy industrial industry, G.E. Marshall has vast experience with INDOT, numerous municipalities, commercial retail complexes, residential development and infrastructure, medical facilities, and schools and universities.



G.E. MARSHALL INC.

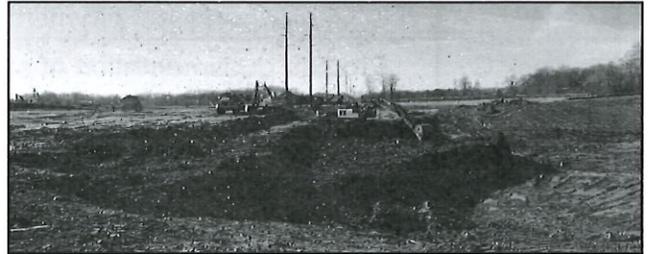
Valparaiso, Indiana

G.E. Marshall has an expansive lineup of fleet equipment and machinery, with technological capabilities, allowing site specifications to be successfully met. Operating year round, G.E. Marshall has a commitment to safety, project knowledge, and the ability to complete projects on time and within budget. G.E. Marshall has experienced tremendous growth, however still recognizes the values instilled by the founder, Glen E. Marshall in 1960. Today, Glen's four sons continue the legacy that their father created and also are sharing those values as they employ the next generation of Marshalls.

G.E. Marshall understands the unique needs and environmental concerns that pertain to industrial projects. Based on experience, specific industry skills, and the required equipment, G.E. Marshall continuously provides superior results while coordinating with subcontractors and suppliers. This diversity allows for unprecedented design concepts while meeting the strictest specifications and delivering quality results.

In 2020, G.E. Marshall embarked on one of its largest projects to date, The Brooks at Vale Park. Located to the right are pictures of G.E. Marshall's equipment operating on this project. The Brooks is a 150 acre planned unit development located on the west side of Valparaiso, Indiana. These 287 mixed home site developments will also feature walking trails and 50 acres of green space. As an infill development, this community connects to the city by extending Vale Park Road to the west, which has been part of the city's masterplan since the 1950's. The Brooks strategic location also positions it as an important stormwater solution for the city. Engineers have designed a system within The Brooks to reduce stormwater flow rates, erosion, and lessen negative property impacts to surrounding neighborhoods.

G.E. Marshall has heavy duty equipment working around the clock to keep this project on time and moving forward. There are a total of 30 pieces of equipment on site with 20 pieces operating at any given time throughout this project. This Brooks at Vale Park is a great example of all the heavy-duty diesel equipment that is utilized in a project of this magnitude, as demonstrated in the pictures above.





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Valparaiso, Indiana

As in the case with The Brooks development, excavators are used constantly throughout the development process of this project. The initial process involves clearing the land of trees and debris, leveling the ground for building, and moving materials to and from the site. It takes roughly four months of all these types of equipment to complete this project for residential home construction.

Type of Equipment	Quantity
Excavators	8
Articulated Trucks	6
Dozers	3
Scrapers	4
Loaders	2
Graders	3

Excavator Operation

Excavators are heavy construction equipment consisting of a boom, dipper, bucket and cab. Excavators are an indispensable piece of equipment in the G.E. Marshall fleet. Necessary in general construction, utility work, and demolition work, excavators are vital to the movement of materials in the heavy industrial industry. Excavators are comprised of complex parts and perform a variety of jobs. Construction and utility projects, especially residential and road-building jobs are year-long projects for which an excavator is the primary equipment type used. There are a variety of excavator designs and sizes on the market. Excavators are limited to digging, loading, backfilling, and spreading material for graded job sites. Work tool attachments are available for excavators which can transform the machine to be used for a variety of uses on the construction site.

Excavators have become more technically advanced in recent years. New generation machines have improved fuel consumption, lower emissions, produce less noise, and provide more power. Although a wide range of machine types are available, most hydraulic excavators operate on the same principle: Excavators have an engine, are diesel-powered, to drive hydraulic pumps that pressurize oil and move drive and dig components.

G.E. Marshall seeks to replace four different models of excavators to complete their fleet and allow for a variety of uses on the construction site. The John Deere equipment to be purchased are equipped with factory-installed grade guidance to boost efficiency on the jobsite. All four models meet the most current EPA Tier 4 – Final standards. The integrated emissions control system provides an optimized solution which maximizes performance, lowers emissions and improves diesel fuel economy. Engine fuel systems increase fuel pressure and help reduce diesel related emissions.

John Deere engines operate efficiently with ultra-low sulfur diesel as well as B5 to B20 blends. G.E. Marshall utilizes the biodiesel blend B5 during the summer months.



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Biodiesel is a domestically produced, cleaner burning vehicle fuel. When used as a vehicle fuel, biodiesel offers considerable greenhouse gas (GHG) emissions benefits. Blended biodiesel fuels are regularly used in heavy-duty diesel equipment. Characterization of exhaust emissions show significant reductions as compared to regular diesel fuel.

To meet emissions regulations, John Deere worked with equipment manufacturers to identify engine technologies that met performance requirements while also reducing carbon monoxide, hydrocarbons, nitrogen oxides (NO_x), and particulate matter (PM). The John Deere G-series excavators are equipped with various fuel saving technologies that ultimately reduce emissions. Auto-idle technology automatically reduces engine speed when hydraulics is not in use. Auto shutdown further reduces fuel use. The fuel shut-off valve regulates the flow to the engine resulting in fuel savings. G.E. Marshall maintains all of its equipment and has strict no idling for all operators. G.E. Marshall understands the importance of engine idling from operations and maintenance stand point and is consistently policing this within all of its operations. G.E. Marshall has utilized fleet telematics devices to have real world data collection to ensure that all equipment is operating efficiently and reducing unnecessary costs related to fuel usage and maintenance costs. The fleet telematics offer real time machine performance, diagnostics issues, operator training, and job site coordination. This is an added expense to each piece of equipment, but G.E. Marshall believes that this data has been invaluable and has transformed their fleet into one of the most efficient fleets in their industry.

Air Quality for Valparaiso, Indiana

Valparaiso is located just 14 miles south of the Indiana Dunes National Park, the nation's 61st National Park, which gained status in early 2019. Porter County is also one of the few counties in Indiana with a growing population, making it the 9th largest county by population in the state. Valparaiso is the seat of Porter County, which has the 7th highest per capita income in the State of Indiana. The Porter County Regional Airport is located one mile southeast of Valparaiso city limits. In 2010, INDOT estimated 70,304 landings and departures from the airport.

The general operation of these pieces of equipment are located in Porter County, which according to U.S. Census Bureau data has a population of 170,389. Porter County is on the U.S. Environmental Protection Agency's National-Scale Air Toxics Assessment list, meaning all or part of the population is exposed to more than 2.0 ug/m³ of diesel particulate matter emissions. Additionally, Porter county is currently designated Nonattainment for 8-Hour Ozone.

U.S. Census Bureau data indicates 8.9 percent of Porter County residents live in poverty, compared to the 10.5 percent national average. All of these residents fall under the sensitive populations category for air pollutants. The Centers for Disease Control



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Valparaiso, Indiana

and Prevention National Environmental Health Tracking Network shows 14.4 percent of Indiana adults have asthma compared to 7 percent at the national level.

In the table below, the project emissions were calculated utilizing the United States Environmental Protection Agency's (EPA) Diesel Emission quantifier (DEQ). Through the implementation of this project, approximately 12.9 tons of nitrogen oxides will not be emitted over the life of this project. As a result of this reduction, the negative health effects of exposure from nitrogen oxides for people with asthma, children and older adults will not be exposed to these harmful emissions. In consideration to the other emissions quantified, carbon monoxide and particulate matter are reduced by 97%. This clean diesel project will continue to reduce diesel emissions throughout the life of the equipment. The expected life of the new Tier-4 Final excavators is 25 – 30 years.

**Table 4: G.E Marshall – Clean Diesel Excavator Replacement Project
 Estimated Annual Emissions Reductions**

Data was used utilizing the most current U.S. EPA Diesel Emission Quantifier

<u>Annual Results</u> <i>(short tons)</i>	NO_x	PM_{2.5}	HC	CO	CO₂	Fuel
Baseline for Upgraded Vehicles	2.326	0.161	0.115	0.813	171.0	15,197
Amount Reduced After Upgrades	2.125	0.156	0.045	0.766	46.6	4,146
Percent Reduced After Upgrades	91.4%	96.8%	39.0%	94.2%	27.3%	27.3%
<u>Lifetime Results</u> <i>(short tons)</i>	NO_x	PM_{2.5}	HC	CO	CO₂	Fuel
Baseline for Upgraded Vehicles	14.578	0.958	0.730	5.370	1,110.2	98,68
Amount Reduced After Upgrades	12.988	0.922	0.251	5.035	295.1	26,228
Percent Reduced After Upgrades	89.1%	96.3%	34.3%	93.8%	26.6%	26.6%
<u>Lifetime Cost Effectiveness</u> <i>(\$/short ton reduced)</i>	NO_x	PM_{2.5}	HC	CO	CO₂	
Total Cost Effectiveness (includes all project costs)	\$104,243	\$1,467,760	\$5,089,714	\$268,880	\$4,588	

This project represents a significant decrease in 2.125 short tons of NO_x in just one year. Over the lifetime of the equipment, the citizens of not only Porter county will benefit from cleaner air, but the entire state of Indiana will benefit as well.

Project Success



G.E. MARSHALL INC.
Valparaiso, Indiana

The success of this project will be based upon continued diesel emission reduction operations, fuel savings and uptime of the excavators which will be used year round. G.E. Marshall continues to be leader in heavy-duty construction industry and this project confirms their commitment to clean air. The improved efficiencies of this equipment and fleet operations will reduce operating emissions over the life of this project.

Grantees and Partner Roles

SSCC is an Indiana 501(c)(3) nonprofit organization whose aim is to educate and assist both public and private fleet owners and individuals. The purpose of SSCC is to help meet the requirements of the national Energy Policy Act of 1992, which is aimed at promoting national energy security; and to help meet the requirements of the federal Clean Air Act as amended in 1990, which strives to promote clean air. SSCC is a SmartWay Affiliate Partner and will commit to promoting the use of alternative fuels as well as idle and fuel use reduction and air quality improvement efforts.

In addition to the purchase and deployment activities, G.E. Marshall is also a member of the Indiana Green Fleet program managed by SSCC. The Indiana Green Fleet program's purpose is to significantly improve the environmental performance of fleets across Indiana. SSCC conducts fleet audits to compare alternative fuels and idle reduction technologies while creating policies that support petroleum and vehicle emission reductions.

SSCC will track idling and fuel consumption on the existing equipment to provide a point of comparison to evaluate the success of the project. The same data will be tracked on the new vehicles upon deployment. Fuel cost savings, fuel usage, idling time and estimated emissions reductions will be tracked throughout the project. The data collected will allow for evaluation of the public benefits of the project and help assess the business case for similar projects for other Green Fleet Program members.

The Midwest Clean Diesel Coalition is an ambitious partnership between leaders from federal, state, and local government, the private sector, and environmental groups committed to reducing diesel emissions across Indiana which is led by IDEM and South Shore Clean Cities, Inc. The Indiana Clean Diesel Coalition is part of the U.S. EPA National Clean Diesel Campaign (www.epa.gov/cleandiesel).

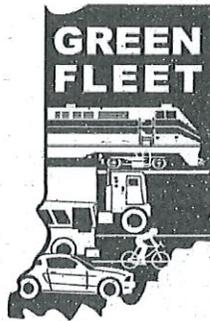
SSCC will also work with IDEM/VW Advisory Committee and G.E. Marshall to implement the following aspects of this project through:

- Promoting diesel emission reduction projects and use policies and education and awareness programs with its employees.
- Celebrating and announcing the success of these projects with a press conference with IDEM.



G.E. MARSHALL INC.
Valparaiso, Indiana

- G.E. Marshall is a member of the SSCC Green Fleet Program which promotes partnerships and training with:
 - IDEM DieselWise
 - IDEM Partners for Clean Air
 - IDEM Environmental Stewardship Program
 - IDEM Partners for Pollution Prevention
 - U.S. EPA Midwest Clean Diesel Initiative and SmartWay Affiliate



Key Personnel Contact Information

Table 4. Key Personnel and Contact Information

Contact	Organization/Title	Phone	Email
Blake Marshall	G.E. Marshall/Contracts Administrator	219-462-3415	blake.marshall@gemarshall.com
Carl Lisek	South Shore Clean Cities/Exec. Director	219-644-3690	clisek@southshorecleancities.org

Evaluation Criteria

This project aims to address the reduction of diesel emissions in the of state of Indiana. In particular, construction operations are comprised of diesel powered heavy-duty trucks and equipment. As with most projects of which G.E. Marshall is contracted, these projects are located adjacent to sensitive populations. The Brooks development is one example of a project that is in direct proximity to homes, daycare facilities, and schools. The goal of this project is to reduce diesel emissions, specifically nitrogen oxides, from an industry that relies on diesel powered heavy-duty equipment.

This project reduces significant amount of criteria air and toxic pollutants reduction identified within the 2020 DieselWise Indiana – DERA with Volkswagen DERA Option RFP. The new replacement equipment will continue to utilize diesel as a primary fuel,



G.E. MARSHALL INC.
Valparaiso, Indiana

however new Tier-4 Final technologies will improve emission reductions and efficiencies. Biodiesel (B5) will be used in summer months, however while other fuel options were taken into consideration, there currently are no alternative fuel options available for this type of equipment. Tier-4 Final clean diesel is the only option available for high horsepower engines needed to power this heavy-duty nonroad equipment. This project will be implemented seamlessly into current fleet operations and will continue to operate through the entirety of the life of the equipment.

Itemized Budget

Description	Project Cost	2020 DieselWise (25% Cost Share)	Applicant Share (75% Cost Share)
(4) 2021 Excavators (Tier-4 Final Engines)	\$1,353,871.00	\$338,467.75	\$1,015,403.25
Totals	<u>\$1,353,871.00</u>	<u>\$338,467.75</u>	<u>\$1,015,403.25</u>

Appendices

- A. G.E. Marshall Cost Share Commitment Letters
- B. State Form 51778
- C. State Form 47551
- D. Equipment Quotes
- E. DBE/MBE Documentation
- F. DieselWise Indiana Fleet Data Spreadsheet (Attached in email)



G.E. MARSHALL INC.
SITE WORK • EXCAVATING • DEMOLITION
VALPARAISO, IN

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Tel 219-462-3415 • Fax 219-462-3964

November 18, 2020
Mr. Shawn M. Seals
DieselWise Indiana Administrator
Indiana Department of Environmental Management
100 North Senate Avenue
Mail Code 61-50 IGCN 1003
Indianapolis, IN 46204-2251

RE: 2020 DIESELWISE INDIANA – DERA with Volkswagen DERA Option

Dear Mr. Seals:

On behalf of G.E. Marshall Inc., I am pleased to offer this letter of support for the Indiana Office of Environmental Management's (IDEM) 2020 DIESELWISE INDIANA – DERA with Volkswagen DERA Option Program. This cost-effective clean air project will significantly reduce diesel emissions from nonroad equipment operating in Indiana. South Shore Clean Cities (501c3) has agreed to act as one of our community based partners on this application.

G.E. Marshall acknowledges by submission of this funding request, assures that it possesses, or will possess the local (non-federal) funding needed to pay project related expenses. G.E. Marshall is prepared to immediately implement this project and will complete this nonroad equipment replacement project within the required timeline.

We appreciate the opportunity to support this very beneficial project and contribute to Indiana's air quality improvements. If you have any questions about this application, please contact Blake Marshall at (219) 462-3415.

Sincerely,

Blake Marshall

