

APPENDIX D-4
Beneficiary Eligible Mitigation Action Certification

BENEFICIARY ELIGIBLE MITIGATION ACTION CERTIFICATIONBeneficiary State of Montana

Lead Agency Authorized to Act on Behalf of the Beneficiary Montana Department of Environmental Quality
 (Any authorized person with delegation of such authority to direct the Trustee delivered to the Trustee pursuant to a Delegation of Authority and Certificate of Incumbency)

Action Title:	Montana Clean Truck Bus & Airport Equipment - School Buses
Beneficiary's Project ID:	VWT2022-09
Funding Request No.	(sequential) 9
Request Type: (select one or more)	<input type="checkbox"/> Reimbursement <input checked="" type="checkbox"/> Advance <input type="checkbox"/> Other (specify): _____
Payment to be made to: (select one or more)	<input checked="" type="checkbox"/> Beneficiary <input type="checkbox"/> Other (specify): _____
Funding Request & Direction (Attachment A)	<input checked="" type="checkbox"/> Attached to this Certification <input type="checkbox"/> To be Provided Separately

SUMMARY

Eligible Mitigation Action <input checked="" type="checkbox"/> Appendix D-2 item (specify): 2. Class 4-8 School Bus, Shuttle Bus, or Transit Bus (Eligible Buses) Action Type <input type="checkbox"/> Item 10 - DERA Option (5.2.12) (specify and attach DERA Proposal):
Explanation of how funding request fits into Beneficiary's Mitigation Plan (5.2.1): See attached Summary Supplement
Detailed Description of Mitigation Action Item Including Community and Air Quality Benefits (5.2.2): See attached Summary Supplement
Estimate of Anticipated NOx Reductions (5.2.3): See attached Summary Supplement
Identification of Governmental Entity Responsible for Reviewing and Auditing Expenditures of Eligible Mitigation Action Funds to Ensure Compliance with Applicable Law (5.2.7.1): Montana Legislative Audit Division
Describe how the Beneficiary will make documentation publicly available (5.2.7.2). See attached Summary Supplement
Describe any cost share requirement to be placed on each NOx source proposed to be mitigated (5.2.8). See attached Summary Supplement
Describe how the Beneficiary complied with subparagraph 4.2.8, related to notice to U.S. Government Agencies (5.2.9).
<small>On February 27, 2018 MTDEQ sent e-mail notices of availability of funds to representatives of the U.S. Department of Interior and U.S. Department of Agriculture listed in subparagraph 4.2.8</small>

If applicable, describe how the mitigation action will mitigate the impacts of NO_x emissions on communities that have historically borne a disproportionate share of the adverse impacts of such emissions (5.2.10).

See attached Summary Supplement

ATTACHMENTS
(CHECK BOX IF ATTACHED)

- Attachment A** **Funding Request and Direction.**
- Attachment B** **Eligible Mitigation Action Management Plan Including Detailed Budget and Implementation and Expenditures Timeline (5.2.4).**
- Attachment C** **Detailed Plan for Reporting on Eligible Mitigation Action Implementation (5.2.11).**
- Attachment D** **Detailed cost estimates from selected or potential vendors for each proposed expenditure exceeding \$25,000 (5.2.6). [Attach only if project involves vendor expenditures exceeding \$25,000.]**
- Attachment E** **DERA Option (5.2.12). [Attach only if using DERA option.]**
- Attachment F** **Attachment specifying amount of requested funding to be debited against each beneficiary's allocation (5.2.13). [Attach only if this is a joint application involving multiple beneficiaries.]**


CERTIFICATIONS

By submitting this application, the Lead Agency makes the following certifications:

- 1. This application is submitted on behalf of Beneficiary State of Montana, and the person executing this certification has authority to make this certification on behalf of the Lead Agency and Beneficiary, pursuant to the Certification for Beneficiary Status filed with the Court.**
- 2. Beneficiary requests and directs that the Trustee make the payments described in this application and Attachment A to this Form.**
- 3. This application contains all information and certifications required by Paragraph 5.2 of the Trust Agreement, and the Trustee may rely on this application, Attachment A, and related certifications in making disbursements of trust funds for the aforementioned Project ID.**
- 4. Any vendors were or will be selected in accordance with a jurisdiction's public contracting law as applicable. (5.2.5)**
- 5. Beneficiary will maintain and make publicly available all documentation submitted in**

support of this funding request and all records supporting all expenditures of eligible mitigation action funds subject to applicable laws governing the publication of confidential business information and personally identifiable information. (5.2.7.2)

DATED: 03/30/2022

DocuSigned by:

69AFAB13A3474A0

[NAME]

[TITLE]

Department of Environmental Quality

[LEAD AGENCY]

for

State of Montana

[BENEFICIARY]

SUMMARY Supplement Appendix D-4

Explanation of how funding request fits into Beneficiary's Mitigation Plan (5.2.1)

Montana's Beneficiary Mitigation Plan posted in November 2018 proposed to use 55% of Montana's initial allocation, or approximately \$6.93 million in funding to help replace onroad heavy duty diesel vehicles (with engine model year 2009 or older), as authorized under Eligible Mitigation Action 2.

Detailed Description of Mitigation Action Item Including Community and Air Quality Benefits (5.2.2)

Montana DEQ solicited applications from public and private entities across Montana to partially reimburse the replacement and scrapping of projects authorized under Eligible Mitigation Action 2. Eleven applications for 11 school buses were received from East Helena and Havre Public School Districts and First Student, Inc. All three entities own and operates school buses that are eligible for replacement under EMA2. Trust funds will help each entity replace diesel school buses with battery-electric replacements. Nine of the 11 buses will operate in Yellowstone and Lewis & Clark Counties which are in the top 10 mobile onroad counties in Montana. The East Helena bus will operate in an at-risk county for levels of PM-2.5 pollution and the First Student buses will operate in a maintenance county for levels of CO pollution.

Estimate of Anticipated NOx Reductions (5.2.3)

Montana DEQ estimated NOx emission reductions using the Alternative Fuel Life-Cycle Environmental and Economic Transportation (AFLEET) Tool provided by Argonne National Laboratories (<https://greet.es.anl.gov/afleet>). We calculated reductions for each of the buses using the provided fuel type, usage, and replacement fuel. We estimate reductions in NOx emissions of 2,073 pounds total over five years.

Describe how the Beneficiary will make documentation publicly available (5.2.7.2)

MTDEQ maintains a webpage describing the Montana's Volkswagen Environmental Mitigation Program for State Beneficiaries. The Volkswagen Mitigation Trust webpage can be found at: <https://deq.mt.gov/energy/Programs/fuels>. Copies of the funding request certifications to the Trustee will be available through links on this web page.

Application materials, reimbursement requests, and other documentation submitted by applicants and funding recipients for Montana's Volkswagen Environmental Mitigation Program are available to the public either through the website, or upon request pursuant to Montana Code Annotated Title 2, chapter 6, part 10.

Describe any cost-share requirement to be placed on each NOx source proposed to be mitigated (5.2.8):

School bus replacements were eligible for reimbursement up to 85% of the cost of each new bus.

- East Helena will receive a maximum of \$339,202.70 for replacement of one diesel school bus with a new all-electric model and the charging infrastructure associated with the new bus. East Helena's estimated cost share will be 15% with a total purchase price expected to be \$399,062.
- Havre will receive a maximum of \$633,476.52 for replacement of two diesel school buses with new all-electric models and the charging infrastructure associated with each new bus. Havre's estimated cost share will be 15% with a total purchase price expected to be \$745,266.50.
- First Student, Inc. will receive a maximum of \$4,216,216.08 for replacement of eight (\$405,442.27 for each bus) diesel school buses with new all-electric models and the charging infrastructure associated with each new bus. First Student's estimated cost share will be 15% with a total purchase price for each bus expected to be \$392,855.90.

If applicable, describe how the mitigation action will mitigate the impacts of NOx emissions on communities that have historically borne a disproportionate share of the adverse impacts of such emissions (5.2.10)

The 11 school buses funded by this request will replace older diesel school buses operating in Hill, Lewis & Clark, and Yellowstone Counties. Lewis & Clark and Yellowstone Counties are identified in Montana's Beneficiary Mitigation Plan as priority counties based on annual mobile sources of on-road NOx emissions.

The service area in these counties shows higher levels of poverty and pollution, asthma rates and other environmental and economic indicators when compared with the rest of Montana using EPA's EJSCREEN tool at (<https://www.epa.gov/ejscreen>). Replacing older school buses with electric equipment reduces exposure to diesel pollution in these areas.

ATTACHMENT B**PROJECT MANAGEMENT PLAN INCLUDING DETAILED BUDGET AND IMPLEMENTATION AND EXPENDITURES TIMELINE (5.2.4)**

This funding request will provide advance funds to the Montana Department of Environmental Quality (MTDEQ) for the implementation of school bus replacements under the Montana Clean Truck, Bus & Airport Equipment Program. The actions covered by this funding request are consistent with Eligible Mitigation Action 2 (Class 4-8 School Bus, Shuttle Bus, or Transit Bus (Eligible Buses)) of the State Trust Agreement and with Montana's Beneficiary Mitigation Plan (page 7), which allocated 55 percent of Montana's Volkswagen EMT funding for onroad heavy duty diesel vehicles.

SCHOOL BUSES TO BE FUNDED THROUGH THIS REQUEST

Eleven all-electric school buses will be funded through this request. The successful applicants were East Helena and Havre Public Schools and First Student, Inc.

PROJECT SCHEDULE AND TIMELINE, MONTANA CHARGE YOUR RIDE PROGRAM

Project Milestone	Date
Montana DEQ posts information and application materials on agency website; e-mail notification to Volkswagen Mitigation stakeholders list	28 September, 2021
Deadline for submission of applications	14 January, 2022
Review of applications	Within 14 days of application deadline
Formal notification to successful applicants	Within 30 days of application deadline
Montana DEQ submits Project Certification and Funding Direction for Advanced Funding	March 2022
Finalization of contracts with funding recipients	May 2022
Trustee allocates Advanced Funding to MTDEQ	May 2022
Montana DEQ reports on project progress	July 2022
Montana DEQ reports on project progress	December 2022
Montana DEQ reports on project progress	July 2023
Montana DEQ reports on project progress	December 2023
Montana DEQ reports on project progress	July 2023
Montana DEQ reviews reimbursement requests from recipients and provides payments for projects completed.	Q2 2021 – Q1 2023
Deadline for completion of school bus replacement project	January 2024
MTDEQ reports project completion	July 2024

Project Budget

Period of Performance: May 2022 – January 2024			
Budget Category	Share of Total Budget to be Funded by the Trust	Cost-Share to be Paid by Project Recipient	Total Budget Amount
Costs associated with replacement of school buses	\$4,216,217.78	\$744,039.62	\$4,960,257.40
Contractor Support	\$0	\$0	\$0
Subrecipient support	\$0	\$0	\$0
Administrative Costs (2%) Program planning, development, outreach, and administration	\$88,000	\$0	\$88,000
Project Totals	\$4,304,217.78	\$744,039.62	\$5,048,257.40
Percentage	85%	15%	100%

PROJECTED ANNUAL TRUST ALLOCATIONS

	2021	2022	2023
1. Anticipated Annual Project Funding Request to be paid through the Trust	\$5,565,756.58	\$2,848,081.94	\$201,995.38
2. Anticipated Annual Cost Share	\$1,243,240.62	\$569,616.39	\$40,399.08
3. Anticipated Total Project Funding by Year (line 1 plus line 2)	\$6,808,997.20	\$3,417,698.32	\$242,394.46
4. Cumulative Trustee Payments Made in Previous Years Against Cumulative Approved Beneficiary Allocation	\$3,986,590.10	\$9,552,346.68	\$12,400,428.62
5. Current Beneficiary Project Funding to be paid through the Trust (line 1)	\$5,565,756.58	\$2,848,081.94	\$201,995.38
6. Total Funding Allocated to Beneficiary, inclusive of Current Action by Year (line 4 plus line 5)	\$9,552,346.68	\$12,400,428.62	\$12,602,424.00
7. Beneficiary Share of Estimated Funds Remaining in Trust at Start of Year	\$8,615,833.90	\$3,050,077.32	\$201,995.38
8. Net Beneficiary Funds Remaining in Trust, net of cumulative Beneficiary Funding Actions (line 7 minus line 5)	\$3,050,077.32	\$201,995.38	\$0.00

ATTACHMENT C

DETAILED PLAN FOR REPORTING ON ELIGIBLE MITIGATION ACTION IMPLEMENTATION (5.2.11)

The Montana Department of Environmental Quality (DEQ) will provide detailed reporting on this funding request under Eligible Mitigation Action 2 (Class 4-8 School Bus, Shuttle Bus, or Transit Bus (Eligible Buses)) in two ways: 1) timely updates to DEQ's Volkswagen Environmental Mitigation Program web page and 2) semi-annual reports to the Trustee as required by subparagraph 5.3 of the Environmental Mitigation Trust for State Beneficiaries.

DEQ Website

DEQ has a webpage dedicated to the Volkswagen Environmental Mitigation Program that includes projects and actions that are eligible for funding and the status of funding. The website is found at: <https://deq.mt.gov/energy/Programs/fuels>. Copies of funding request certifications to the Trustee will be available through this web page. This page will link to current and past projects and categories funded through the Trust.

Application materials, reimbursement requests, and other documentation for Montana's Volkswagen Environmental Mitigation Program are available to the public either through the website, or upon request pursuant to Montana Code Annotated Title 2, chapter 6, part 10.

Semi-Annual Reports to the Trustee

As required by subparagraph 5.3 of the Environmental Mitigation Trust Agreement for State Beneficiaries, DEQ will submit a report to the Trustee within six months of the first disbursement and thereafter no later than January 30 and July 30 for preceding six-month periods. These reports will describe the progress implementing current and any other Eligible Mitigation Action ongoing during the reporting period. These reports will include a summary of all costs expended and a complete description of the status (including actual or projected termination date), development implementation, and any modification of the Eligible Mitigation Action. These semi-annual reports to the Trustee will be available for public access through links on the main Volkswagen Trust page on the DEQ website.

ATTACHMENT D**DETAILED COST ESTIMATES FROM SELECTED VENDORS FOR EACH PROPOSED EXPENDITURE
EXCEEDING \$25,000 (5.2.6)**

Agency	Equipment	Manufacturer	Model	Fuel	Quantity	Expected Purchase Price
East Helena Public Schools	School bus	Lion	D	Electric	1	\$336,708
Havre Public Schools	School bus	Lion	C	Electric	1	\$360,385.25
Havre Public Schools	School bus	Lion	C	Electric	1	\$360,385.25
First Student, Inc.	School bus	IC Bus	PB10E	Electric	1	\$392,855.90
First Student, Inc.	School bus	IC Bus	PB10E	Electric	1	\$392,855.90
First Student, Inc.	School bus	IC Bus	PB10E	Electric	1	\$392,855.90
First Student, Inc.	School bus	IC Bus	PB10E	Electric	1	\$392,855.90
First Student, Inc.	School bus	IC Bus	PB10E	Electric	1	\$392,855.90
First Student, Inc.	School bus	IC Bus	PB10E	Electric	1	\$392,855.90
First Student, Inc.	School bus	IC Bus	PB10E	Electric	1	\$392,855.90
First Student, Inc.	School bus	IC Bus	PB10E	Electric	1	\$392,855.90

Each applicant for the Montana Clean Truck, Bus & Airport Equipment Program were required to seek at least three price quotes for school buses and submit them with their application.

Vehicle Quote Request -Bus & Automotive

Request Date	<input type="text" value="November 03, 2021"/>	Request #	<input type="text" value="24003"/>
Request Received Date	<input type="text" value="November 03, 2021"/>	<i>*Request # assigned by Vehicle Procurement</i>	
Bus Purchase Priority	<input type="text" value="New Business"/>	Request Type	<input type="text" value="Non-Location Specific"/>
Requestor Name	<input type="text" value="CHATFIELD"/>	Region	<input type="text"/>
Requestor Phone	<input type="text" value="(503) 869-3218"/>	AGM	<input type="text"/>
Contract Name	<input type="text" value="TBD"/>	SVP	<input type="text"/>

Bus Category	<input type="text" value="Type C"/>	Province/State Specification	<input type="text" value="MT"/>
Intended Purpose	<input type="text" value="Yellow School Bus"/>	<i>**Choose WC configuration</i>	
Quantity Required	<input type="text" value="5"/>	# of Seated Passengers	<input type="text" value="72"/>
Model Type/Fuel Specification	<input type="text" value="Type C Electric"/>	Track Seating	<input type="text" value="None"/>
Brake Specification	<input type="text" value="Air"/>	Integrated Child Seats (ICS)	<input type="text" value="None"/>
		# of ICS seats	<input type="text" value="-"/>
		# of Wheelchairs	<input type="text" value="-"/>
		Seat W/C Positions?	<input type="text" value="No"/>
		Lift Position	<input type="text" value="None"/>

First Student Standard and Climate Package Options for the Model/State you selected are listed for your reference. These options will automatically be included in the supplier pricing to be subsequently provided.

First Student Standard Options for Specified Model	Type C Electric Air	Climate Package Options for Specified State	Package 3 Electric
Child CheckMate/TheftMate	LED Stop/Tail/ License/Marker Lights	Pressure Treated/Marine Plywood Floors	
Zonar (Factory Installed)	LED Side Directional Lights	Stepwell Heater	
Two-way Radio/Antenna Pre-Wire	LED Warning Lights	1 50K BTU & 1 84K BTU Heaters (May vary by fuel type if not required by state)	
Camera Pre-Wire (4 Locations)	LED Interior Lights	Insulated Roof and Wall Bows	
Extra Auxiliary Fan	Body Disconnect	Spray Stepwell Coating	
Driver's Dome Light		Snow Tires	
Remote Heated Mirrors	Backing Alarm	Performance Friction Brake Rotors (Hydraulic only)	
Extended Left Mirror Bracket (for greater visibility)			
Front & Rear Mud Flaps	Crossing Arm & Magnet		
High-Back Student Seating	Orange Driver's Seat Belt		
Three-Piece Rubber Flooring	Air Suspension Driver's Seat		
Yellow Nosed Step Treads (If Available)	Air Entrance Door		
Yellow Textured Hand Rails	Entrance Door Interlock		
Air Drain	Front & Rear Automatic Slack Adjusters		
Air Dryer	Synthetic Rear Axle Lube		
Rear Air Cam, Long Stroke Brake Chamber	Spring Actuated Parking Brake		
Air Compressor	Maximum Allowable Window Tint		
Synthetic Front Seals & Bearings			
Dual Tire Valve Stems			
Brake Dust Shields			
Upgraded Undercoating (Edge-Coat/Underguard)			
ABS-Full Vehicle Wheel Control (4-Channel)			

Other specifications - Please ONLY list specifications required but not identified above.

Acoustical Ceiling	<input type="text" value="Yes"/>	Drop Chains	<input type="text" value="No"/>	Tow Hooks	<input type="text" value="Yes"/>
Total Number of Hatches	<input type="text" value="Two"/>	Mid-ship Heater	<input type="text" value="Yes"/>	Under-storage (Type C & D Only)	<input type="text" value="No"/>
Air Conditioning	<input type="text" value="No"/>	Plywood Floors	<input type="text" value="Yes"/>	White Roof	<input type="text" value="Yes"/>
Air Suspension (Type C & D Only)	<input type="text" value="Yes"/>	Camera Options	<input type="text" value="3-Camera System (Type C & D)"/>	Fuel Fired Heater	<input type="text" value="Yes"/>
AM/FM Radio w/ PA	<input type="text" value="Yes"/>	Seat Belts	<input type="text" value="3-Point Belts"/>		
Coaxial Cable	<input type="text" value="Yes"/>	Strobe Light	<input type="text" value="No"/>		

Additional information- Please explain any options required not previously identified above as well as specifics relating to seat belts, etc.

Type C Electric Bus - White Roof / Tinted Windows / 3 Camera Seon Camera / With 3 Point Belts *PLEASE QUOTE INTERNATIONAL***MAX BATT CAPACITY***BATTERY IS 315kWh/200+ MILE RANGE.**

Below to be completed by supplier:						
Quote Number:	<input type="text" value="24003-3247"/>		Vehicle Price Breakdown:		Chassis Type:	<input type="text"/>
Quote Request Date:	<input type="text" value="November 03, 2021"/>				Quote Received Date:	<input type="text"/>
Supplier:	<input type="text" value="International"/>					
Quantity Quoted	Actual Capacity		Bus Passenger Size	Quoted Currency	Approx. Chassis Cost	
	Ambulatory	Wheelchair	(Size required, i.e. 54 pax size)	(USD \$ or CAD \$)	(Type A only)	
5	71	0	77	USD		
Base/Federal Cost	State/Province Upgrade Cost	Additional Options Cost	Lift Option Cost	Freight Cost	Total Cost Per Unit	Extended Cost
\$ 77,349.29	\$ 2,594.51	\$ 305,772.10		\$ 7,140.00	\$ 392,855.90	\$ 1,964,279.50

Quotation

The Power to Change Our World

Date: 12/3/2021
 QT21423
Expiration Date: 1/3/2022

To: Alex Cook
 FirstGroup First Transit
 600 Vine Street
 suite 1400
 Cincinnati OH 4520

E-Mail:
 alexander.cook@firstgroup.com
Mobile: (214) 384-7647
REF: Richmond

Sales Contact	Shipping Terms	Payment Terms	Delivery
Ed Munar ed@rhombusenergy.com 619-417-2566	X-Works, Dearborn MI	Total order NCNR Net 30	Chargers Lead Time up to 4 to 16+ Weeks

Line Item	Qty	Model #	Description	Unit Price	Shipping	Line Total
1	20	RES-DCVC60-480	60kW (Charge Only) PCS <ul style="list-style-type: none"> • 480 VAC input • 270-870 VDC Output • ISOLATION TX • NEMA 3R • CAN to dispenser • Crating and Handling • 2 yr. warranty (std) • Must be paired w/ Remote Dispenser • Additional details, see data sheet 	\$22,036	N/A	\$440,720

2	20	RES-D3-CS2 RES-D3-CS20-C RES-D3-CS20-D RES-D3-CS20-	Remote Dispenser (Charge Only) <ul style="list-style-type: none"> • Dispenser cable(CCS1/ 20ft / 1772 combo) • NEMA 3R • 7" Touch screen • VectorStat Diagnostic and Energy Management Platform • Industrial Modem: Cellular+WiFi+Ethernet+Antenna • 2 yr data plan • CAN communication to PCS • Ethernet Only • ISO 15118-2 and OCPP 1.6J • Rhombus Charge Management System • --Remote ISO15118 & OCPP updates • --2 years coverage • Crating and Handling • 2 Year warranty 	\$7,998	N/A	\$159,960
4	40	RES-D3-CS20-C RES-D3-CS20-DPA 3YWR125 RES-D2-CS20 Maint125 RES-D2-CS20 Comm125	Extended Warranty to 5 Years (Charge Only) <ul style="list-style-type: none"> • 3yr ext of Rhombus Charge Management System • --Remote ISO15118 & OCPP updates • 3yr ext data plan • Annual Maintenance (once/yr) • Site Commissioning 	\$16,601	N/A	\$664,040
		NOTES: Prices are in US Dollars Travel Expenses Charged at Industry Per Diem Standards, Cost Reimbursable Terms Options installed at the factory				
Standard Total						TBD

Thank you for the opportunity to quote!

This Quotation is subject to material availability at time of order and to the Terms and Conditions as provided in the link hereof and any attachment(s) hereto, which Terms and Conditions and attachments are incorporated herein by reference. Acceptance of the offer represented by this Quotation is expressly limited to such Terms and Conditions without change or addition. Issuing a purchase order for all or part of the products or services to be furnished by Rhombus Energy Solutions, Inc. shall constitute acceptance of this Quotation and the attached Terms and Conditions (the "Offer") in its entirety. Acceptance is expressly limited to the terms of this Offer and this Offer shall constitute the entire agreement between the parties. If the purchase order purports to include different or additional terms or conditions,

LIONC

All-Electric Type C
School-Bus



Quote summary



Washington Experience Center - 1620 Industry Dr SW,
Auburn WA, 98001

Quote number	QUO-01592
Revision Id	5
Effective From	3/3/2022
Effective To	6/1/2022

CUSTOMER INFORMATION

Allen (Woody) Woodwick
Havre Public Schools
425 6th Street, PO Box 7791
Havre
Montana
59501
406-395-8550

SALES MANAGER INFORMATION

Steve Mentzer
Sales Manager
1-833-512 5466 x4094
Steve.Mentzer@thelionelectric.com

BILLING ADDRESS INFORMATION

425 6th Street, PO Box 7791
Havre
Montana
59501
United States

SHIPPING ADDRESS INFORMATION

1395 Eleventh Street West
Havre
Montana
59501
United States

Item name	Price per Unit	Quantity	Volume Discount Amount	Manual Discount Amount	Line Total
2022 LionC - Base Model	\$305,000.00	2	\$0.00		\$610,000.00
100 miles	\$30,000.00	2	\$0.00		\$60,000.00
278WB_71 pass	\$0.00	2	\$0.00		\$0.00

Option name	Price per Unit	Quantity	Volume Discount Amount	Manual Discount Amount	Line Total
CHARGE PORT - DC CCS AC - FRONT ONLY	\$6,000.00	2			\$12,000.00
HEATING - ADDITIONAL ELECTRIC HEATER	\$1,700.00	2			\$3,400.00
ACOUSTIC HEADLINER	\$995.00	2			\$1,990.00
PLYWOOD - 3/4" - MARINE	\$800.00	2			\$1,600.00
DRIVER AIR SEAT	\$495.00	2			\$990.00
PA SYSTEM + EXTERIOR SPEAKER	\$425.00	2			\$850.00
CROSS-GATE - W/MAGNET -ELECTRIC	\$255.00	2			\$510.00
DECAL - REFLECTIVE SCHOOL BUS SIGN	\$200.00	2			\$400.00
HANDRAIL - RH	\$79.00	2			\$158.00
102in Body Width	\$0.00	2			\$0.00
BUMPERS - BLACK	\$0.00	2			\$0.00
WHEELS - BLACK	\$0.00	2			\$0.00
6' Extended Stop Arm (460 - ESA) (Labor and installation by 3rd party; travel and shipping included)	\$8,872.50	1	\$0.00		\$8,872.50

Grant	Quantity	Amount per vehicle	Line Total
Montana Clean Truck, Bus & Airport Equipment Project VW	2	\$302,087.45	\$604,174.90

TOTAL DEPOSIT DUE AT THE TIME OF
PURCHASE ORDER PER VEHICLE

***Delivery approximation subject to change due to pandemic restrictions**

Detail Amount	\$700,770.50
Total Discount	\$0.00
Subtotal	\$700,770.50

Authorized Vendor



This quote is valid for 90 days from quote date. Please refer to Payment Terms page for detailed payment terms.

Quote summary



Sales Taxes %0.00	\$0.00
Federal Excise Taxes %0.00	\$0.00
Tire Tax	\$0.00
Freight Amount	\$20,000.00
Subtotal with freight and taxes	\$720,770.50
Total Grants Funding	-\$604,174.90
Total Amount	\$116,595.60

Quote Number: QUO-01592
Revision Id 5

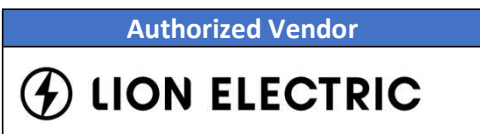
Customer Signature Indicating Acceptance of Quote: _____

Purchase Order Number _____

Title/Position: _____

Date: _____

*Note: Price subject to change upon final P.O. acceptance.



This quote is valid for 90 days from quote date. Please refer to Payment Terms page for detailed payment terms.



THE LION ELECTRIC CO. USA
 4522 Parker Avenue, Suite 350
 McClellan Park, CA 95652
 Ph: 916-620-7111
 Email: lionenergy@thelionelectric.com

QUOTATION

QUOTED TO:
Company / Name: Havre Public Schools Company Address: 1395 Eleventh Street West, Havre MT 59501

ATTENTION:
Allen Woodwick
PREPARED BY:
Louie Dias

QUOTE NUMBER:	HavrePS_LE112421_Blink_AC	REVISION:	V1
QUOTE DATES:	November 24, 2021	GOOD THRU:	December 24, 2021
EXPECTED START:	NA		

PROJECT TITLE:	Havre Public Schools - AC Charger for Electric School Bus
PAYMENT TERMS:	Net 30 Days

DESCRIPTION	PART NUMBER	QUANTITY	UNIT PRICE	TOTAL
Equipment - Level 2 AC Charging				
Blink - IQ200 Advanced_AC Charger - Up to 19.2 kW -25' cable, J1772 Connector, Single-phase, programmable power	IQ200_Advanced	1	\$3,500	\$3,500
Connectivity (Required)				
Blink Network - LTE signal - charger mgmt, software updating	NCFA	1	\$220	\$220
Shipping				
Standard shipping from Lion's Facility			\$150	\$150
			Subtotal	\$3,870
			Total (No Sales Tax)	\$3,870

* Specification such as charging station, accessories and contactors are subject to change based on a full needs assessment.

* Information contained in this document or any associated material are confidential and should only be shared with named parties.

* Customer is responsible for all applicable taxes unless stated otherwise.

* This quotation is being provided subject the attached terms and conditions.

Shipping Terms:	FOB OEM Facility
Shipping To:	Customer to Provide Address

Customer Approval: _____ Approved On: _____

(Signature indicates approval to use quotation and associated documents as described.)

A SERVICE BY  **LION ELECTRIC**



LIOND

All-Electric Type D
School Bus



 **LION ELECTRIC**

Quote summary



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Quote number	QUO-01707
Revision Id	0
Effective From	1/12/2022
Effective To	4/12/2022

CUSTOMER INFORMATION
Dan Rispens East Helena Public Schools P.O. Box 1280 East Helena Montana 59635 406-227-7700

SALES MANAGER INFORMATION
Steve Mentzer Sales Manager 1-833-512 5466 x4094 Steve.Mentzer@thelionelectric.com

BILLING ADDRESS INFORMATION

SHIPPING ADDRESS INFORMATION

Item name	Price per Unit	Quantity	Volume Discount Amount	Manual Discount Amount	Line Total
2021 LionD - Base Model	\$305,000.00	1	\$0.00		\$305,000.00
125 miles_168 kWh	\$60,000.00	1	\$0.00		\$60,000.00
273WB_83pass	\$0.00	1	\$0.00		\$0.00

Option name	Price per Unit	Quantity	Volume Discount Amount	Manual Discount Amount	Line Total
AIR CONDITIONING SYSTEM	\$15,000.00	1			\$15,000.00
ACOUSTIC HEADLINER	\$995.00	1			\$995.00
ELECTRONIC STABILITY CONTROL	\$850.00	1			\$850.00
PLYWOOD - 3/4" - MARINE	\$800.00	1			\$800.00
FLOOR - GREY	\$654.00	1			\$654.00
DRIVER AIR SEAT	\$495.00	1			\$495.00
PA SYSTEM + EXTERIOR SPEAKER	\$425.00	1			\$425.00
CROSS-GATE - W/MAGNET -ELECTRIC	\$255.00	1			\$255.00
DECAL - REFLECTIVE SCHOOL BUS SIGN	\$200.00	1			\$200.00
HANDRAIL - RH	\$79.00	1			\$79.00
LAP BELT (ADDS 1 BELT)	\$32.00	1			\$32.00
BUMPERS - BLACK	\$0.00	1			\$0.00
CHARGE PORT - DC CCS AC - REAR ONLY	\$0.00	1			\$0.00
WHEELS - BLACK	\$0.00	1			\$0.00
OnSpot Chains (Labor and Installation provided by 3rd party vendor)	\$4,200.00	1	\$0.00		\$4,200.00
REI Digital Recorder 4-Camera System	\$2,900.00	1	\$0.00		\$2,900.00

Grant	Quantity	Amount per vehicle	Line Total
Montana Clean Truck, Bus & Airport Equipment Project (VW)	1	\$336,708.00	\$336,708.00

TOTAL DEPOSIT DUE AT THE TIME OF PURCHASE ORDER PER VEHICLE		Detail Amount	\$391,885.00
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Authorized Vendor

This quote is valid for 90 days from quote date. Please refer to Payment Terms page for detailed payment terms.

Quote summary



***Delivery approximation subject to change due to pandemic restrictions**

Total Discount	\$0.00
Subtotal	
Sales Taxes %	
Federal Excise Taxes % .000	
Tire Tax	\$0.00
Freight Amount	\$5,800.00
Subtotal with freight and taxes	\$336,708.00
Total Grants Funding	-\$336,708.00
Total Amount	

Quote Number: QUO-01707
Revision Id: 0

Customer Signature Indicating Acceptance of Quote: _____

Purchase Order Number: _____

Title/Position: _____

Date: _____

***Note: Price subject to change upon final P.O. acceptance.**



This quote is valid for 90 days from quote date. Please refer to Payment Terms page for detailed payment terms.



THE LION ELECTRIC CO. USA
 4522 Parker Avenue, Suite 350
 McClellan Park, CA 95652
 Ph: 916-620-7111
 Email: lionenergy@thelionelectric.com

QUOTATION

QUOTED TO:

Company / Name: East Helena Public Schools
 Company Address: 226 E Clinton St, East Helena, MT 59635

ATTENTION:

Dan Rispens

PREPARED BY:

Louie Dias

QUOTE NUMBER: EHPS_LE011022_Blink_AC

REVISION: V1

QUOTE DATES: January 10, 2022

GOOD THRU: February 9, 2022

EXPECTED START: NA

PROJECT TITLE: East Helena Public Schools - AC Charger for Electric School Bus

PAYMENT TERMS: Net 30 Days

DESCRIPTION	PART NUMBER	QUANTITY	UNIT PRICE	TOTAL
Equipment - Level 2 AC Charging				
Blink - IQ200 Advanced_AC Charger - Up to 19.2 kW -25' cable, J1772 Connector, Single-phase, programmable power	IQ200_Advanced	1	\$3,850	\$3,850
Connectivity (Required)				
Blink Network - LTE signal - charger mgmt, software updating	NCFA	1	\$242	\$242
Shipping				
Standard shipping from Lion's Facility			\$150	\$150
			Subtotal	\$4,242
			Total (No Sales Tax)	\$4,242

* Specification such as charging station, accessories and contactors are subject to change based on a full needs assessment.

* Information contained in this document or any associated material are confidential and should only be shared with named parties.

* Customer is responsible for all applicable taxes unless stated otherwise.

* This quotation is being provided subject the attached terms and conditions.

Shipping Terms: FOB Lion Terrebonne Facility

Shipping To: Customer to Provide Address

Customer Approval: _____ Approved On: _____
 (Signature indicates approval to use quotation and associated documents as described.)

A SERVICE BY  LION ELECTRIC

