

**APPENDIX D-4**  
**Beneficiary Eligible Mitigation Action Certification**

**BENEFICIARY ELIGIBLE MITIGATION ACTION CERTIFICATION**Beneficiary State of Montana

Lead Agency Authorized to Act on Behalf of the Beneficiary Montana Department of Environmental Quality  
*(Any authorized person with delegation of such authority to direct the Trustee delivered to the Trustee pursuant to a Delegation of Authority and Certificate of Incumbency)*

<b>Action Title:</b>	Montana Clean Truck, Bus & Airport Equipment - School Buses AMENDED
<b>Beneficiary's Project ID:</b>	VWT2022-09 AMENDED
<b>Funding Request No.</b>	<i>(sequential)</i> 9 AMENDED
<b>Request Type: (select one or more)</b>	<input type="checkbox"/> Reimbursement <input checked="" type="checkbox"/> Advance <input checked="" type="checkbox"/> Other (specify): <u>Amendments to previous advance request</u>
<b>Payment to be made to: (select one or more)</b>	<input checked="" type="checkbox"/> Beneficiary <input type="checkbox"/> Other (specify): _____
<b>Funding Request &amp; Direction (Attachment A)</b>	<input checked="" type="checkbox"/> Attached to this Certification <input type="checkbox"/> To be Provided Separately

**SUMMARY**

<b>Eligible Mitigation Action</b>	<input checked="" type="checkbox"/> Appendix D-2 item (specify): <u>2. Class 4-8 School Bus, Shuttle Bus, or Transit Bus (Eligible Buses)</u>
<b>Action Type</b>	<input type="checkbox"/> Item 10 - DERA Option (5.2.12) (specify and attach DERA Proposal):
<b>Explanation of how funding request fits into Beneficiary's Mitigation Plan (5.2.1):</b> See attached Summary Supplement	
<b>Detailed Description of Mitigation Action Item Including Community and Air Quality Benefits (5.2.2):</b> See attached Summary Supplement	
<b>Estimate of Anticipated NOx Reductions (5.2.3):</b> See attached Summary Supplement	
<b>Identification of Governmental Entity Responsible for Reviewing and Auditing Expenditures of Eligible Mitigation Action Funds to Ensure Compliance with Applicable Law (5.2.7.1):</b> Montana Legislative Audit Division	
<b>Describe how the Beneficiary will make documentation publicly available (5.2.7.2).</b> <b>See attached Summary Supplement</b>	
<b>Describe any cost share requirement to be placed on each NOx source proposed to be mitigated (5.2.8).</b> See attached Summary Supplement	
<b>Describe how the Beneficiary complied with subparagraph 4.2.8, related to notice to U.S. Government Agencies (5.2.9).</b>	
On February 27, 2018 MTDEQ sent e-mail notices of availability of funds to representatives of the U.S. Department of Interior and U.S. Department of Agriculture listed in subparagraph 4.2.8	

**If applicable, describe how the mitigation action will mitigate the impacts of NO<sub>x</sub> emissions on communities that have historically borne a disproportionate share of the adverse impacts of such emissions (5.2.10).**  
**See attached Summary Supplement**

**ATTACHMENTS**  
**(CHECK BOX IF ATTACHED)**

- |                                     |                     |   |
|-------------------------------------|---------------------|---|
| <input checked="" type="checkbox"/> | <b>Attachment A</b> | <b>Funding Request and Direction.</b>   |
| <input checked="" type="checkbox"/> | <b>Attachment B</b> | <b>Eligible Mitigation Action Management Plan Including Detailed Budget and Implementation and Expenditures Timeline (5.2.4).</b>   |
| <input checked="" type="checkbox"/> | <b>Attachment C</b> | <b>Detailed Plan for Reporting on Eligible Mitigation Action Implementation (5.2.11).</b>   |
| <input checked="" type="checkbox"/> | <b>Attachment D</b> | <b>Detailed cost estimates from selected or potential vendors for each proposed expenditure exceeding \$25,000 (5.2.6). [Attach only if project involves vendor expenditures exceeding \$25,000.]</b> |
| <input type="checkbox"/>            | <b>Attachment E</b> | <b>DERA Option (5.2.12). [Attach only if using DERA option.]</b>  |
| <input type="checkbox"/>            | <b>Attachment F</b> | <b>Attachment specifying amount of requested funding to be debited against each beneficiary's allocation (5.2.13). [Attach only if this is a joint application involving multiple beneficiaries.]</b> |

**CERTIFICATIONS**

**By submitting this application, the Lead Agency makes the following certifications:**

1. This application is submitted on behalf of Beneficiary State of Montana, and the person executing this certification has authority to make this certification on behalf of the Lead Agency and Beneficiary, pursuant to the Certification for Beneficiary Status filed with the Court.
2. Beneficiary requests and directs that the Trustee make the payments described in this application and Attachment A to this Form.
3. This application contains all information and certifications required by Paragraph 5.2 of the Trust Agreement, and the Trustee may rely on this application, Attachment A, and related certifications in making disbursements of trust funds for the aforementioned Project ID.
4. Any vendors were or will be selected in accordance with a jurisdiction's public contracting law as applicable. (5.2.5)
5. Beneficiary will maintain and make publicly available all documentation submitted in

support of this funding request and all records supporting all expenditures of eligible mitigation action funds subject to applicable laws governing the publication of confidential business information and personally identifiable information. (5.2.7.2)

DATED:

04/30/2025



Dan Walsh  
Air, Energy & Mining Division  
Administrator  
Department of Environmental Quality  
for

State of Montana

## SUMMARY Supplement Appendix D-4

### **Explanation of how funding request fits into Beneficiary's Mitigation Plan (5.2.1)**

Montana's Beneficiary Mitigation Plan posted in November 2018 proposed to use 55% of Montana's initial allocation, or approximately \$6.93 million in funding to help replace onroad heavy duty diesel vehicles (with engine model year 2009 or older), as authorized under Eligible Mitigation Action 2.

### **Detailed Description of Mitigation Action Item Including Community and Air Quality Benefits (5.2.2)**

Montana DEQ solicited applications from public and private entities across Montana to partially reimburse the replacement and scrapping of projects authorized under Eligible Mitigation Action 2. Eleven applications for 11 school buses were received from East Helena and Havre Public School Districts and First Student, Inc. All three entities own and operates school buses that are eligible for replacement under EMA2. Trust funds will help each entity replace diesel school buses with battery-electric replacements. Nine of the 11 buses will operate in Yellowstone and Lewis & Clark Counties which are in the top 10 mobile onroad counties in Montana. The East Helena bus will operate in an at-risk county for levels of PM-2.5 pollution and the First Student buses will operate in a maintenance county for levels of CO pollution.

### **Estimate of Anticipated NOx Reductions (5.2.3)**

Montana DEQ estimated NOx emission reductions using the Alternative Fuel Life-Cycle Environmental and Economic Transportation (AFLEET) Tool provided by Argonne National Laboratories (<https://greet.es.anl.gov/afleet>). We calculated reductions for each of the buses using the provided fuel type, usage, and replacement fuel. We estimate reductions in NOx emissions of 2,073 pounds total over five years.

### **Describe how the Beneficiary will make documentation publicly available (5.2.7.2)**

MTDEQ maintains a webpage describing the Montana's Volkswagen Environmental Mitigation Program for State Beneficiaries. The Volkswagen Mitigation Trust webpage can be found at: <https://deq.mt.gov/energy/Programs/fuels>. Copies of the funding request certifications to the Trustee will be available through links on this web page.

Application materials, reimbursement requests, and other documentation submitted by applicants and funding recipients for Montana's Volkswagen Environmental Mitigation Program are available to the public either through the website, or upon request pursuant to Montana Code Annotated Title 2, chapter 6, part 10.

**Describe any cost-share requirement to be placed on each NOx source proposed to be mitigated (5.2.8):**

School bus replacements were eligible for reimbursement up to 85% of the cost of each new bus.

- East Helena ~~will receive~~ d a maximum of \$339,202.70 ~~\$333,628~~ for replacement of one diesel school bus with a new all-electric model and the charging infrastructure associated with the new bus. East Helena's ~~estimated~~ cost share ~~was~~ will be 15% \$64,483.82 ~~with a total purchase price expected to be \$399,062.~~
- Havre ~~will receive~~ d a maximum of \$633,476.52 ~~92~~ for replacement of two diesel school buses with new all-electric models and the charging infrastructure associated with each new bus. Havre's ~~estimated~~ cost share ~~will be~~ was 15% with a total purchase price expected to be \$745,266.50 ~~\$115,359.62.~~
- First Student, Inc. ~~will receive~~ d a maximum of \$4,216,216.08 ~~3,085,513.12~~ for replacement of eight (~~\$405,442.27~~ 385,689.14 for each bus) diesel school buses with new all-electric models and the charging infrastructure associated with each new bus. First Student's ~~estimated~~ cost share ~~will be 15% with a total purchase price for each bus expected to be \$392,855.90~~ was \$544,502.40.

**If applicable, describe how the mitigation action will mitigate the impacts of NOx emissions on communities that have historically borne a disproportionate share of the adverse impacts of such emissions (5.2.10)**

The 11 school buses funded by this request will replace older diesel school buses operating in Hill, Lewis & Clark, and Yellowstone Counties. Lewis & Clark and Yellowstone Counties are identified in Montana's Beneficiary Mitigation Plan as priority counties based on annual mobile sources of on-road NOx emissions.

The service area in these counties shows higher levels of poverty and pollution, asthma rates and other environmental and economic indicators when compared with the rest of Montana using EPA's EJSCREEN tool at (<https://www.epa.gov/ejscreen>). Replacing older school buses with electric equipment reduces exposure to diesel pollution in these areas.

**ATTACHMENT B****PROJECT MANAGEMENT PLAN INCLUDING DETAILED BUDGET AND IMPLEMENTATION AND EXPENDITURES TIMELINE (5.2.4)**

This funding request will provide advance funds to the Montana Department of Environmental Quality (MTDEQ) for the implementation of school bus replacements under the Montana Clean Truck, Bus & Airport Equipment Program. The actions covered by this funding request are consistent with Eligible Mitigation Action 2 (Class 4-8 School Bus, Shuttle Bus, or Transit Bus (Eligible Buses)) of the State Trust Agreement and with Montana's Beneficiary Mitigation Plan (page 7), which allocated 55 percent of Montana's Volkswagen EMT funding for onroad heavy duty diesel vehicles.

**SCHOOL BUSES TO BE FUNDED THROUGH THIS REQUEST**

Eleven all-electric school buses will be funded through this request. The successful applicants were East Helena and Havre Public Schools and First Student, Inc.

**PROJECT SCHEDULE AND TIMELINE, MONTANA CHARGE YOUR RIDE PROGRAM**

<b>Project Milestone</b>	<b>Date</b>
Montana DEQ posts information and application materials on agency website; e-mail notification to Volkswagen Mitigation stakeholders list	28 September, 2021
Deadline for submission of applications	14 January, 2022
Review of applications	Within 14 days of application deadline
Formal notification to successful applicants	Within 30 days of application deadline
Montana DEQ submits Project Certification and Funding Direction for Advanced Funding	March 2022
Finalization of contracts with funding recipients	May 2022
Trustee allocates Advanced Funding to MTDEQ	May 2022
Montana DEQ reports on project progress	<del>July-August</del> 2022
Montana DEQ reports on project progress	<del>December-January</del> 202 <del>3</del> <sup>2</sup>
Montana DEQ reports on project progress	<del>July-August</del> 2023
Montana DEQ reports on project progress	<del>December-February</del> 202 <del>4</del> <sup>3</sup>
Montana DEQ reports on project progress	<del>July-September</del> 202 <del>4</del> <sup>3</sup>
<del>Montana DEQ reports on project progress</del>	<del>February</del> 2025
Montana DEQ reviews reimbursement requests from recipients and provides payments for projects completed.	Q2 2021 – Q1 <del>2023</del> 2025
Deadline for completion of school bus replacement project	January <del>2024</del> 2025
MTDEQ reports project completion	<del>July-August</del> 202 <del>5</del> <sup>4</sup>

## Project Budget

Period of Performance: May 2022 – January <del>2024</del> 2025			
Budget Category	Share of Total Budget to be Funded by the Trust	Cost-Share to be Paid by Project Recipient	Total Budget Amount
Costs associated with replacement of school buses	<del>\$4,216,217.78</del> <u>\$4,052,618.04</u>	<del>\$744,039.62</del> <u>\$724,345.36</u>	<del>\$4,960,257.40</del> <u>\$4,776,963.40</u>
Contractor Support	\$0	\$0	\$0
Subrecipient support	\$0	\$0	\$0
Administrative Costs (2%) Program planning, development, outreach, and administration	<del>\$88,000</del> <u>\$79,782.64</u>	\$0	<del>\$88,000</del> <u>\$49,782.64</u>
Project Totals	<del>\$4,304,217.78</del> <u>\$4,132,400.68</u>	<del>\$744,039.62</del> <u>\$724,345.36</u>	<del>\$5,048,257.40</del> <u>\$4,856,746.04</u>
Percentage	85%	15%	100%

## PROJECTED ANNUAL TRUST ALLOCATIONS

	202 <del>21</del>	202 <del>32</del>	202 <del>43</del>
1. Anticipated Annual Project Funding Request to be paid through the Trust	<del>\$5,382,298</del> <u>\$5,565,756.58</u>	<del>\$0</del> <u>\$2,848,081.94</u>	<del>\$0</del> <u>\$201,995.38</u>
2. Anticipated Annual Cost Share	<del>\$1,067,248</del> <u>\$1,243,240.62</u>	<del>\$0</del> <u>\$569,616.39</u>	<del>\$0</del> <u>\$40,399.08</u>
3. Anticipated Total Project Funding by Year (line 1 plus line 2)	<del>\$6,449,546</del> <u>\$6,808,997.20</u>	<del>\$0</del> <u>\$3,417,698.32</u>	<del>\$0</del> <u>\$242,394.46</u>
4. Cumulative Trustee Payments Made in Previous Years Against Cumulative Approved Beneficiary Allocation	<del>\$3,005,498</del> <u>\$3,986,590.10</u>	<del>\$8,387,796</del> <u>\$9,552,346.68</u>	<del>\$8,387,796</del> <u>\$12,400,428.62</u>
5. Current Beneficiary	<del>\$5,382,298</del> <u>\$5,565,756.58</u>	<del>\$0</del> <u>\$2,848,081.94</u>	<del>\$0</del> <u>\$201,995.38</u>



Project Funding to be paid through the Trust (line 1)			
6. Total Funding Allocated to Beneficiary, inclusive of Current Action by Year (line 4 plus line 5)	<del>\$8,387,796</del> <del>\$9,552,346.68</del>	<del>\$8,387,796</del> <del>\$12,400,428.62</del>	<del>\$8,387,796</del> <del>\$12,602,424.00</del>
7. Beneficiary Share of Estimated Funds Remaining in Trust at Start of Year	<del>\$9,596,927</del> <del>\$8,615,833.90</del>	<del>\$4,214,629</del> <del>\$3,050,077.32</del>	<del>\$4,214,629</del> <del>\$201,995.38</del>
8. Net Beneficiary Funds Remaining in Trust, net of cumulative Beneficiary Funding Actions (line 7 minus line 5)	<del>\$4,214,629</del> <del>\$3,050,077.32</del>	<del>\$4,214,629</del> <del>\$201,995.38</del>	<del>\$4,214,629</del> <del>\$0.00</del>

## **ATTACHMENT C**

### **DETAILED PLAN FOR REPORTING ON ELIGIBLE MITIGATION ACTION IMPLEMENTATION (5.2.11)**

The Montana Department of Environmental Quality (DEQ) will provide detailed reporting on this funding request under Eligible Mitigation Action 2 (Class 4-8 School Bus, Shuttle Bus, or Transit Bus (Eligible Buses)) in two ways: 1) timely updates to DEQ's Volkswagen Environmental Mitigation Program web page and 2) semi-annual reports to the Trustee as required by subparagraph 5.3 of the Environmental Mitigation Trust for State Beneficiaries.

#### **DEQ Website**

DEQ has a webpage dedicated to the Volkswagen Environmental Mitigation Program that includes projects and actions that are eligible for funding and the status of funding. The website is found at: <https://deq.mt.gov/energy/Programs/fuels>. Copies of funding request certifications to the Trustee will be available through this web page. This page will link to current and past projects and categories funded through the Trust.

Application materials, reimbursement requests, and other documentation for Montana's Volkswagen Environmental Mitigation Program are available to the public either through the website, or upon request pursuant to Montana Code Annotated Title 2, chapter 6, part 10.

#### **Semi-Annual Reports to the Trustee**

As required by subparagraph 5.3 of the Environmental Mitigation Trust Agreement for State Beneficiaries, DEQ will submit a report to the Trustee within six months of the first disbursement and thereafter no later than January 30 and July 30 for preceding six-month periods. These reports will describe the progress implementing current and any other Eligible Mitigation Action ongoing during the reporting period. These reports will include a summary of all costs expended and a complete description of the status (including actual or projected termination date), development implementation, and any modification of the Eligible Mitigation Action. These semi-annual reports to the Trustee will be available for public access through links on the main Volkswagen Trust page on the DEQ website.

**ATTACHMENT D****DETAILED COST ESTIMATES FROM SELECTED VENDORS FOR EACH PROPOSED EXPENDITURE  
EXCEEDING \$25,000 (5.2.6)**

<b>Agency</b>	<b>Equipment</b>	<b>Manufacturer</b>	<b>Model</b>	<b>Fuel</b>	<b>Quantity</b>	<b><del>Expected</del> Purchase Price</b>
East Helena Public Schools	School bus	Lion	<del>DC</del>	Electric	1	<del>\$336,708</del> <u>\$389,569.42</u>
Havre Public Schools	School bus	Lion	C	Electric	1	<del>\$360,385.25</del> <u>\$361,345.27</u>
Havre Public Schools	School bus	Lion	C	Electric	1	<u>\$361,345.27</u> <del>\$360,385.25</del>
First Student, Inc.	School bus	IC Bus	PB10E	Electric	1	<del>\$392,855.90</del> <u>\$391,237.15</u>
First Student, Inc.	School bus	IC Bus	PB10E	Electric	1	<u>\$391,237.15</u> <del>\$392,855.90</del>
First Student, Inc.	School bus	IC Bus	PB10E	Electric	1	<u>\$391,237.15</u> <del>\$392,855.90</del>
First Student, Inc.	School bus	IC Bus	PB10E	Electric	1	<u>\$391,237.15</u> <del>\$392,855.90</del>
First Student, Inc.	School bus	IC Bus	PB10E	Electric	1	<u>\$391,237.15</u> <del>\$392,855.90</del>
First Student, Inc.	School bus	IC Bus	PB10E	Electric	1	<u>\$391,237.15</u> <del>\$392,855.90</del>
First Student, Inc.	School bus	IC Bus	PB10E	Electric	1	<u>\$391,237.15</u> <del>\$392,855.90</del>
First Student, Inc.	School bus	IC Bus	PB10E	Electric	1	<u>\$391,237.15</u> <del>\$392,855.90</del>

Each applicant for the Montana Clean Truck, Bus & Airport Equipment Program were required to seek at least three price quotes for school buses and submit them with their application.



# Invoice

**Invoice No:** IN-WA1000059

**Invoice Date:** 9/28/2022

**Due Date:** 9/28/2022

**Order No:** SWA1000009

**Purchase Order:** 8176

**Salesperson:**
**Customer:** C-00692

**Pricing:** REG

**Invoice To:**

HAVRE PUBLIC SCHOOLS  
425, 6th STREET  
P.O. BOX 7791  
HAVRE MT 59501-7791  
USA

**Deliver To:**

HAVRE PUBLIC SCHOOLS  
425, 6th STREET  
P.O. BOX 7791  
HAVRE MT 59501-7791  
USA

No.	Item	Description	Quantity	Unit Price	Net Price
1			2.000	339,655.00	679,310.00 USD
	LionC Neuf/New	New Vehicle - LionC platform			
VIN 2A9CP2747NJ198086 VIN 2A9CP2743NJ198120  2022 LionC - Base Model - 100mi STANDARD LION WARRANTY  As per customer PO # 8176 Lion Quote # QUO-01592 Havre Public Schools: Final Customer					
2			2.000	11,690.27	23,380.54 USD
	NS-OPTIONS	Options			

The Lion Electric Co. USA, 1620 Industry Dr. SW, Suite F, Auburn, WA, 98001, USA

P: 253-204-4442

ar.lion@thelionelectric.com

www.thelionelectric.com

The Buyer agrees that the property rights of the sold goods shall not be transferred through this invoice, but shall be transferred only once the Buyer's obligations are fulfilled, including, but not limited to the full payment.



Invoice

Invoice No: IN-WA1000059

Order No: SWA1000009

Purchase Order: 8176

Salesperson:

No.	Item	Description	Quantity	Unit Price	Net Price
	ROSCO BACKUP CAMERA \$1221				
	ACOUSTIC HEADLINER \$995				
	ELECTRONIC STABILITY CONTROL \$850				
	PLYWOOD - 3/4" - MARINE \$800				
	DRIVER AIR SEAT - HEATED \$680				
	PA SYSTEM + EXTERIOR SPEAKER \$425				
	STROBE LIGHT \$255				
	CROSS-GATE - W/ MAGNET - ELECTRIC \$255				
	FOG LIGHTS \$200				
	DECAL - REFLECTIVE SCHOOL BUS SIGN \$200				
	HANDRAIL - RH \$79				
	CHARGE PORT – AC J17 72 – FRONT ONLY \$0				
	102IN BODY WIDTH \$0				
	BUMPERS - BLACK \$0				
	WHEELS – BLACK \$0				
	OnSpot Tire Chains (Labor and Installation Provided by a 3rd party vendor) \$2,780.50				
	REI DVR 3-HEAD SYSTEM \$2949.77				
3			2.000	10,000.00	20,000.00 USD
	NS-FREIGHT	FREIGHT			

The Lion Electric Co. USA, 1620 Industry Dr. SW, Suite F, Auburn, WA, 98001, USA  
P: 253-204-4442  
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Invoice

Invoice No: IN-WA1000059

Order No: SWA1000009

Purchase Order: 8176

Salesperson:

No.	Item	Description	Quantity	Unit Price	Net Price
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Remit To:

The Lion Electric Co. USA  
4522 Parker Avenue  
Building 700, Suite 350  
McClellan Park CA 95652  
USA  
833-512-5466

Sales Amount	722,690.54	USD
Misc Charges	0.00	
Freight	0.00	
Surcharge	0.00	
Tax 1	0.00	
Tax 2	0.00	
Prepaid/Grant Amount	0.00	
Total	722,690.54	USD

Payment Terms: COD Only

Special Instructions:

Please contact [ar.lion@thelionelectric.com](mailto:ar.lion@thelionelectric.com) for any information

The Lion Electric Co. USA, 1620 Industry Dr. SW, Suite F, Auburn, WA, 98001, USA  
P: 253-204-4442  
[ar.lion@thelionelectric.com](mailto:ar.lion@thelionelectric.com)  
[www.thelionelectric.com](http://www.thelionelectric.com)

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INVOICE

LION ENTITY DESIGNATED AS SELLER

The Lion Electric Co. USA  
4000 Valley Industrial Boulevard South  
Shakopee, 55379  
MN, USA

Invoice No.: IN-WA1001086  
Customer Order No.: 28797  
Invoice Date: 7/25/2024  
Invoice Due Date: 7/25/2024  
Internal Customer No.: C-00764  
Internal Order No.: SWA1000138

INVOICED TO:

EAST HELENA PUBLIC SCHOOLS  
226 CLINTON STREET  
PO BOX 1280  
East Helena MT 59635-1280  
USA

DELIVERED TO:

EAST HELENA PUBLIC SCHOOLS  
226 CLINTON STREET  
PO BOX 1280  
East Helena MT 59635-1280  
USA

VIN: 2LBCN2748SJ000539

Lion Quote #: QUO-04837-F7R4K2 Rev. 2  
PO: 28797

No.	Item	Description	Qty	Unit Price	Net Price
1	LionC Neuf/New	New Vehicle - LionC platform	1.000	379,453.00	379,453.00
		2025 LionC - Base Model - 125mi_278WB_71_3pointseatbelts LionC Montana Bundle STANDARD LION WARRANTY			
2	NS-OPTIONS	Options	1.000	32,706.10	32,706.10
		AIR CONDITIONING SYSTEM: \$15,000 AIR SUSPENSION: \$4200 ACOUSTIC HEADLINER: \$995 PLYWOOD - 3/4" - MARINE: \$800 DRIVER AIR SEAT, HEATED: \$680 FLOOR - GREY: \$654 PA SYSTEM + EXTERIOR SPEAKER: \$425 CROSS-GATE - W/MAGNET -ELECTRIC: \$255 HANDRAIL - RH: \$79 REI 6-HEAD CAMERA SYSTEM: \$5418.10 ONSPOT TIRE CHAINS: \$4200			

The Buyer agrees that the property rights of the sold goods shall not be transferred through this invoice, but shall be transferred only once the Buyer's obligations are fulfilled, including, but not limited to the full payment.



INVOICE

LION ENTITY DESIGNATED AS SELLER

The Lion Electric Co. USA  
4000 Valley Industrial Boulevard South  
Shakopee, 55379  
MN, USA

Invoice No.:	IN-WA1001086
Customer Order No.:	28797
Invoice Date:	7/25/2024
Invoice Due Date:	7/25/2024
Internal Customer No.:	C-00764
Internal Order No.:	SWA1000138

No.	Item	Description	Qty	Unit Price	Net Price
3	NS-ESCOMPT	Discount	1.000	-30,589.68	-30,589.68
4	NS-FREIGHT	Shipping Fees	1.000	8,000.00	8,000.00

REMIT TO:

Sales Amount	389,569.42
Tax 1	0.00
Tax 2	0.00
Federal Excise Tax	0.00
Deposit	0.00
Financing	0.00
Grant(s) payable to Lion	0.00
TOTAL	389,569.42

PAYMENT TERMS: COD Only

INSTRUCTIONS:

Please contact [ar.lion@thelionelectric.com](mailto:ar.lion@thelionelectric.com) for any information

The Buyer agrees that the property rights of the sold goods shall not be transferred through this invoice, but shall be transferred only once the Buyer's obligations are fulfilled, including, but not limited to the full payment.





IC Corporation, L.L.C.

## CUSTOMER INVOICE

REMIT TO: NAVISTAR FINANCIAL CORPORATION  
C/O BANK OF AMERICA  
DRAWER CS 198-381  
ATLANTA, GA 30384

*Perumal.T*  
Perumal.T (Jan 12, 2024 07:46 EST)

240008 - 126

Invoice Number

INVOICE TO:  
FIRST STUDENT  
191 ROSA PARKS STREET 8TH FLOOR  
CINCINNATI, OH 45202

INVOICE DATE: 01/11/2024  
DELIVERY DATE: 01/09/2024  
CUST ORDER #: 25170  
CUST ACCT #: 126995018  
SALES REP: SHANE CAUBLE

SHIP TO (if different than invoice to):  
FIRST STUDENT  
425 SUGAR AVENUE  
BILLINGS, MT 59101

ORDERED FOR: 0000414136  
FIRST STUDENT, INC  
600 Vine St. Ste. 1400  
Cincinnati, OH 452022426

## NEW TRUCK DESCRIPTION:

QTY	YEAR	MAKE	MODEL	ENGINE	FACTORY ORDER
1	2024	INTERNATIONAL	ELECTRIC CE S B	MOTOR,ELECTRIC, DANA TM4	111346
VEHICLE I.D. NUMBER	ENGINE SERIAL NUMBER	PC NUMBER	KEY #	UNIT #	
4DREBE2R3RB596047	M222040220	B31110241	Z243		

## TRADE-IN DESCRIPTION:

SETTLEMENT: \$391,237.15

TERMS: DUE: 7/9/2024

IF PAYMENT IS NOT RECEIVED AS INDICATED ABOVE, A LATE CHARGE WILL BE ASSESSED AT THE MAXIMUM RATE PERMITTED BY STATE REGULATIONS, NOT TO EXCEED 1.5% PER MONTH, UNLESS OTHERWISE STATED IN SIGNED AGREEMENTS. THE LATE CHARGE IS NOT INTENDED AS AN ALTERNATE TO PAYMENT WHEN DUE.

BUYER HEREBY EXPRESSLY WAIVES AND AGREES NOT TO ASSERT AGAINST ANY ASSIGNEE, PURCHASER OR LIEN HOLDER ANY DEFENSE, SET-OFF, COUNTERCLAIM OR RECOUPMENT CLAIM WHICH BUYER HAS OR MAY AT ANY TIME HAVE AGAINST NAVISTAR INC. AND/OR ITS SUBSIDIARIES OR AFFILIATES FOR ANY REASON WHATSOEVER.

THE TERMS, CONDITIONS AND SALE PRICE AS SET FORTH HEREIN ARE SUBJECT TO ADJUSTMENTS AS AGREED UPON IN WRITING BY BOTH PARTIES.

EQUIPMENT SALES PRICE:	382,897.15
DESTINATION CHARGE:	8,340.00
PREP. AND DELIVERY:	
LICENSE AND TITLE:	
FEDERAL EXCISE TAX:	
STATE TAX:	
COUNTY TAX:	
CITY TAX:	

OTHER CHARGES:	
OTHER ALLOWANCES:	
TOTAL INVOICE:	391,237.15
ALLOWANCE FOR TRADE:	

AMOUNT DUE: \$391,237.15

PRICE PER UNIT: 391,237.15

240008 - 126

Invoice Number

**IC Corporation, L.L.C.**

# CUSTOMER INVOICE

**REMIT TO:** NAVISTAR FINANCIAL CORPORATION  
C/O BANK OF AMERICA  
DRAWER CS 198-381  
ATLANTA, GA 30384

**230294 - 126**

Invoice Number

**INVOICE TO:**  
FIRST STUDENT  
191 ROSA PARKS STREET 8TH FLOOR  
CINCINNATI, OH 45202

INVOICE DATE: 12/27/2023  
DELIVERY DATE: 12/11/2023  
CUST ORDER #: 25170  
CUST ACCT #: 126995018  
SALES REP: SHANE CAUBLE

**SHIP TO (if different than invoice to):**

FIRST STUDENT  
425 SUGAR AVE  
BILLINGS, MT 59107

**ORDERED FOR:** 0000414136  
FIRST STUDENT, INC  
600 Vine St. Ste. 1400  
Cincinnati, OH 452022426

**NEW TRUCK DESCRIPTION:**

QTY	YEAR	MAKE	MODEL	ENGINE	FACTORY ORDER
1	2024	INTERNATIONAL	ELECTRIC CE S B	MOTOR,ELECTRIC, DANA TM4	111346
VEHICLE I.D. NUMBER	ENGINE SERIAL NUMBER	PC NUMBER	KEY #	UNIT #	
4DREBE2R5RB596048	M222020511	B31111222	Z205		

*Perumal.T*

Perumal.T (Dec 28, 2023 08:40 EST)

**TRADE-IN DESCRIPTION:****SETTLEMENT: \$391,237.15****TERMS: DUE: 6/24/2024**

IF PAYMENT IS NOT RECEIVED AS INDICATED ABOVE, A LATE CHARGE WILL BE ASSESSED AT THE MAXIMUM RATE PERMITTED BY STATE REGULATIONS, NOT TO EXCEED 1.5% PER MONTH, UNLESS OTHERWISE STATED IN SIGNED AGREEMENTS. THE LATE CHARGE IS NOT INTENDED AS AN ALTERNATE TO PAYMENT WHEN DUE.

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THE TERMS, CONDITIONS AND SALE PRICE AS SET FORTH HEREIN ARE SUBJECT TO ADJUSTMENTS AS AGREED UPON IN WRITING BY BOTH PARTIES.

EQUIPMENT SALES PRICE:	382,897.15
DESTINATION CHARGE:	8,340.00
PREP. AND DELIVERY:	
LICENSE AND TITLE:	
FEDERAL EXCISE TAX:	
STATE TAX:	
COUNTY TAX:	
CITY TAX:	
OTHER CHARGES:	
OTHER ALLOWANCES:	
TOTAL INVOICE:	391,237.15
ALLOWANCE FOR TRADE:	

**AMOUNT DUE: \$391,237.15**

PRICE PER UNIT: 391,237.15

**230294 - 126**

Invoice Number



IC Corporation, L.L.C.

CUSTOMER INVOICE

REMIT TO: NAVISTAR FINANCIAL CORPORATION  
C/O BANK OF AMERICA  
DRAWER CS 198-381  
ATLANTA, GA 30384

*Perumal.t*  
Perumal.t (Jan 17, 2024 08:51 EST)

240010 - 126  
Invoice Number

INVOICE TO: FIRST STUDENT  
191 ROSA PARKS STREET 8TH FLOOR  
CINCINNATI, OH 45202

INVOICE DATE: 01/16/2024  
DELIVERY DATE: 12/11/2023  
CUST ORDER #: 25170  
CUST ACCT #: 126995018  
SALES REP: SHANE CAUBLE

SHIP TO (if different than invoice to): FIRST STUDENT  
425 SUGAR AVE  
BILLINGS, MT 59101

ORDERED FOR: 0000414136  
FIRST STUDENT, INC  
600 Vine St. Ste. 1400  
Cincinnati, OH 452022426

NEW TRUCK DESCRIPTION:

QTY	YEAR	MAKE	MODEL	ENGINE	FACTORY ORDER
1	2024	INTERNATIONAL	ELECTRIC CE S B	MOTOR,ELECTRIC, DANA TM4	111346
VEHICLE I.D. NUMBER	ENGINE SERIAL NUMBER	PC NUMBER	KEY #	UNIT #	
4DREBE2R7RB596049	M2220123631	B31111223	Z034		

TRADE-IN DESCRIPTION:

SETTLEMENT: \$391,237.15  
TERMS: DUE: 7/14/2024

IF PAYMENT IS NOT RECEIVED AS INDICATED ABOVE, A LATE CHARGE WILL BE ASSESSED AT THE MAXIMUM RATE PERMITTED BY STATE REGULATIONS, NOT TO EXCEED 1.5% PER MONTH, UNLESS OTHERWISE STATED IN SIGNED AGREEMENTS. THE LATE CHARGE IS NOT INTENDED AS AN ALTERNATE TO PAYMENT WHEN DUE.

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THE TERMS, CONDITIONS AND SALE PRICE AS SET FORTH HEREIN ARE SUBJECT TO ADJUSTMENTS AS AGREED UPON IN WRITING BY BOTH PARTIES.

EQUIPMENT SALES PRICE:	382,897.15
DESTINATION CHARGE:	8,340.00
PREP. AND DELIVERY:	
LICENSE AND TITLE:	
FEDERAL EXCISE TAX:	
STATE TAX:	
COUNTY TAX:	
CITY TAX:	
OTHER CHARGES:	
OTHER ALLOWANCES:	
TOTAL INVOICE:	391,237.15
ALLOWANCE FOR TRADE:	

AMOUNT DUE: \$391,237.15  
PRICE PER UNIT: 391,237.15  
240010 - 126  
Invoice Number



IC Corporation, L.L.C.

## CUSTOMER INVOICE

REMIT TO: NAVISTAR FINANCIAL CORPORATION  
C/O BANK OF AMERICA  
DRAWER CS 198-381  
ATLANTA, GA 30384

*Perumal.T*  
Perumal.T (Jan 12, 2024 07:46 EST)

240009 - 126

Invoice Number

INVOICE TO:  
FIRST STUDENT  
191 ROSA PARKS STREET 8TH FLOOR  
CINCINNATI, OH 45202

INVOICE DATE: 01/11/2024  
DELIVERY DATE: 01/10/2024  
CUST ORDER #: 25170  
CUST ACCT #: 126995018  
SALES REP: SHANE CAUBLE

SHIP TO (if different than invoice to):  
FIRST STUDENT  
425 SUGAR AVENUE  
BILLINGS, MT 59101

ORDERED FOR: 0000414136  
FIRST STUDENT, INC  
600 Vine St. Ste. 1400  
Cincinnati, OH 452022426

## NEW TRUCK DESCRIPTION:

QTY	YEAR	MAKE	MODEL	ENGINE	FACTORY ORDER
1	2024	INTERNATIONAL	ELECTRIC CE S B	MOTOR,ELECTRIC, DANA TM4	111346
VEHICLE I.D. NUMBER	ENGINE SERIAL NUMBER	PC NUMBER	KEY #	UNIT #	
4DREBE2R3RB596050	M222040240	B31111224	Z050		

Signature:

Email: perumal.thankarajan@navistar.com

Signature:

Email: perumal.thankarajan@navistar.com

## TRADE-IN DESCRIPTION:

SETTLEMENT: \$391,237.15

TERMS: DUE: 7/9/2024

IF PAYMENT IS NOT RECEIVED AS INDICATED ABOVE, A LATE CHARGE WILL BE ASSESSED AT THE MAXIMUM RATE PERMITTED BY STATE REGULATIONS, NOT TO EXCEED 1.5% PER MONTH, UNLESS OTHERWISE STATED IN SIGNED AGREEMENTS. THE LATE CHARGE IS NOT INTENDED AS AN ALTERNATE TO PAYMENT WHEN DUE.

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THE TERMS, CONDITIONS AND SALE PRICE AS SET FORTH HEREIN ARE SUBJECT TO ADJUSTMENTS AS AGREED UPON IN WRITING BY BOTH PARTIES.

EQUIPMENT SALES PRICE:	382,897.15
DESTINATION CHARGE:	8,340.00
PREP. AND DELIVERY:	
LICENSE AND TITLE:	
FEDERAL EXCISE TAX:	
STATE TAX:	
COUNTY TAX:	
CITY TAX:	
OTHER CHARGES:	
OTHER ALLOWANCES:	
TOTAL INVOICE:	391,237.15
ALLOWANCE FOR TRADE:	

AMOUNT DUE: \$391,237.15

PRICE PER UNIT: 391,237.15

240009 - 126

Invoice Number

**IC Corporation, L.L.C.**

# CUSTOMER INVOICE

**REMIT TO:** NAVISTAR FINANCIAL CORPORATION  
C/O BANK OF AMERICA  
DRAWER CS 198-381  
ATLANTA, GA 30384

**230295 - 126**

Invoice Number

**INVOICE TO:**  
FIRST STUDENT  
191 ROSA PARKS STREET 8TH FLOOR  
CINCINNATI, OH 45202

INVOICE DATE: 12/27/2023  
DELIVERY DATE: 12/21/2023  
CUST ORDER #: 25170  
CUST ACCT #: 126995018  
SALES REP: SHANE CAUBLE

**SHIP TO (if different than invoice to):**

FIRST STUDENT  
425 SUGAR AVE  
BILLINGS, MT 59101

**ORDERED FOR:** 0000414136  
FIRST STUDENT, INC  
600 Vine St. Ste. 1400  
Cincinnati, OH 452022426

**NEW TRUCK DESCRIPTION:**

QTY	YEAR	MAKE	MODEL	ENGINE	FACTORY ORDER
1	2024	INTERNATIONAL	ELECTRIC CE S B	MOTOR,ELECTRIC, DANA TM4	111346
VEHICLE I.D. NUMBER	ENGINE SERIAL NUMBER	PC NUMBER	KEY #	UNIT #	
4DREBE2R5RB596051	M222040240	B31111225	Z045		

*Perumal.T*

Perumal.T (Dec 28, 2023 08:40 EST)

**TRADE-IN DESCRIPTION:****SETTLEMENT: \$391,237.15****TERMS: DUE: 6/24/2024**

IF PAYMENT IS NOT RECEIVED AS INDICATED ABOVE, A LATE CHARGE WILL BE ASSESSED AT THE MAXIMUM RATE PERMITTED BY STATE REGULATIONS, NOT TO EXCEED 1.5% PER MONTH, UNLESS OTHERWISE STATED IN SIGNED AGREEMENTS. THE LATE CHARGE IS NOT INTENDED AS AN ALTERNATE TO PAYMENT WHEN DUE.

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THE TERMS, CONDITIONS AND SALE PRICE AS SET FORTH HEREIN ARE SUBJECT TO ADJUSTMENTS AS AGREED UPON IN WRITING BY BOTH PARTIES.

EQUIPMENT SALES PRICE:	382,897.15
DESTINATION CHARGE:	8,340.00
PREP. AND DELIVERY:	
LICENSE AND TITLE:	
FEDERAL EXCISE TAX:	
STATE TAX:	
COUNTY TAX:	
CITY TAX:	
OTHER CHARGES:	
OTHER ALLOWANCES:	
TOTAL INVOICE:	391,237.15
ALLOWANCE FOR TRADE:	

**AMOUNT DUE: \$391,237.15**

PRICE PER UNIT: 391,237.15

**230295 - 126**

Invoice Number



**IC Corporation, L.L.C.**

# CUSTOMER INVOICE

**REMIT TO:** NAVISTAR FINANCIAL CORPORATION  
C/O BANK OF AMERICA  
DRAWER CS 198-381  
ATLANTA, GA 30384

**230296 - 126**

Invoice Number

**INVOICE TO:**  
FIRST STUDENT  
191 ROSA PARKS STREET 8TH FLOOR  
CINCINNATI, OH 45202

INVOICE DATE: 12/27/2023  
DELIVERY DATE: 12/20/2023  
CUST ORDER #: 25170  
CUST ACCT #: 126995018  
SALES REP: SHANE CAUBLE

**SHIP TO (if different than invoice to):**

FIRST STUDENT  
425 SUGAR AVE  
BILLINGS, MT 59101

**ORDERED FOR:** 0000414136  
FIRST STUDENT, INC  
600 Vine St. Ste. 1400  
Cincinnati, OH 452022426

**NEW TRUCK DESCRIPTION:**

QTY	YEAR	MAKE	MODEL	ENGINE	FACTORY ORDER
1	2024	INTERNATIONAL	ELECTRIC CE S B	MOTOR,ELECTRIC, DANA TM4	111346
<b>VEHICLE I.D. NUMBER</b>	<b>ENGINE SERIAL NUMBER</b>	<b>PC NUMBER</b>	<b>KEY #</b>	<b>UNIT #</b>	
4DREBE2R7RB596052	M22204003	B31112216	Z234		

*Perumal.T*

Perumal.T (Dec 28, 2023 08:40 EST)

**Signature:****Email:** perumal.thankarajan@navistar.com**Signature:****Email:** perumal.thankarajan@navistar.com**TRADE-IN DESCRIPTION:****SETTLEMENT:** \$391,237.15**TERMS:** DUE: 6/24/2024

IF PAYMENT IS NOT RECEIVED AS INDICATED ABOVE, A LATE CHARGE WILL BE ASSESSED AT THE MAXIMUM RATE PERMITTED BY STATE REGULATIONS, NOT TO EXCEED 1.5% PER MONTH, UNLESS OTHERWISE STATED IN SIGNED AGREEMENTS. THE LATE CHARGE IS NOT INTENDED AS AN ALTERNATE TO PAYMENT WHEN DUE.

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THE TERMS, CONDITIONS AND SALE PRICE AS SET FORTH HEREIN ARE SUBJECT TO ADJUSTMENTS AS AGREED UPON IN WRITING BY BOTH PARTIES.

EQUIPMENT SALES PRICE:	382,897.15
DESTINATION CHARGE:	8,340.00
PREP. AND DELIVERY:	
LICENSE AND TITLE:	
FEDERAL EXCISE TAX:	
STATE TAX:	
COUNTY TAX:	
CITY TAX:	
OTHER CHARGES:	
OTHER ALLOWANCES:	
TOTAL INVOICE:	391,237.15
ALLOWANCE FOR TRADE:	

**AMOUNT DUE: \$391,237.15**

PRICE PER UNIT: 391,237.15

**230296 - 126**

Invoice Number

**IC Corporation, L.L.C.**

# CUSTOMER INVOICE

**REMIT TO:** NAVISTAR FINANCIAL CORPORATION  
C/O BANK OF AMERICA  
DRAWER CS 198-381  
ATLANTA, GA 30384

**240007 - 126**

Invoice Number

**INVOICE TO:**  
FIRST STUDENT  
191 ROSA PARKS STREET 8TH FLOOR  
CINCINNATI, OH 45202

INVOICE DATE: 01/08/2024  
DELIVERY DATE: 01/04/2024  
CUST ORDER #: 25170  
CUST ACCT #: 126995018  
SALES REP: SHANE CAUBLE

**SHIP TO (if different than invoice to):**

FIRST STUDENT  
425 SUGAR AVE  
BILLINGS, MT 59101

**ORDERED FOR:** 0000414136  
FIRST STUDENT, INC  
600 Vine St. Ste. 1400  
Cincinnati, OH 452022426

**NEW TRUCK DESCRIPTION:**

QTY	YEAR	MAKE	MODEL	ENGINE	FACTORY ORDER
1	2024	INTERNATIONAL	ELECTRIC CE S B	MOTOR,ELECTRIC, DANA TM4	111346
VEHICLE I.D. NUMBER	ENGINE SERIAL NUMBER	PC NUMBER	KEY #	UNIT #	
4DREBE2R9RB596053	M222040230	B31111226	Z218		

**Signature:****Email:** drishiyaa.m@navistar.com**Signature:****Email:** drishiyaa.m@navistar.com*DRISHYAA M*

DRISHYAA M (Jan 9, 2024 11:18 EST)

**TRADE-IN DESCRIPTION:****SETTLEMENT:** \$391,237.15**TERMS:** DUE: 7/6/2024

IF PAYMENT IS NOT RECEIVED AS INDICATED ABOVE, A LATE CHARGE WILL BE ASSESSED AT THE MAXIMUM RATE PERMITTED BY STATE REGULATIONS, NOT TO EXCEED 1.5% PER MONTH, UNLESS OTHERWISE STATED IN SIGNED AGREEMENTS. THE LATE CHARGE IS NOT INTENDED AS AN ALTERNATE TO PAYMENT WHEN DUE.

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THE TERMS, CONDITIONS AND SALE PRICE AS SET FORTH HEREIN ARE SUBJECT TO ADJUSTMENTS AS AGREED UPON IN WRITING BY BOTH PARTIES.

EQUIPMENT SALES PRICE:	382,897.15
DESTINATION CHARGE:	8,340.00
PREP. AND DELIVERY:	
LICENSE AND TITLE:	
FEDERAL EXCISE TAX:	
STATE TAX:	
COUNTY TAX:	
CITY TAX:	

OTHER CHARGES:	
OTHER ALLOWANCES:	
TOTAL INVOICE:	391,237.15
ALLOWANCE FOR TRADE:	

**AMOUNT DUE: \$391,237.15**

PRICE PER UNIT: 391,237.15

**240007 - 126**

Invoice Number



IC Corporation, L.L.C.

## CUSTOMER INVOICE

REMIT TO: NAVISTAR FINANCIAL CORPORATION  
C/O BANK OF AMERICA  
DRAWER CS 198-381  
ATLANTA, GA 30384

*Perumal.t*  
Perumal.t (Jan 17, 2024 08:51 EST)

240011 - 126

Invoice Number

INVOICE TO:  
FIRST STUDENT  
191 ROSA PARKS STREET 8TH FLOOR  
CINCINNATI, OH 45202

INVOICE DATE: 01/16/2024  
DELIVERY DATE: 12/20/2023  
CUST ORDER #: 25170  
CUST ACCT #: 126995018  
SALES REP: SHANE CAUBLE

## SHIP TO (if different than invoice to):

FIRST STUDENT  
425 SUGAR AVE  
BILLINGS, MT 59101

ORDERED FOR: 0000414136  
FIRST STUDENT, INC  
600 Vine St. Ste. 1400  
Cincinnati, OH 452022426

## NEW TRUCK DESCRIPTION:

QTY	YEAR	MAKE	MODEL	ENGINE	FACTORY ORDER
1	2024	INTERNATIONAL	ELECTRIC CE S B	MOTOR,ELECTRIC, DANA TM4	111346
VEHICLE I.D. NUMBER	ENGINE SERIAL NUMBER	PC NUMBER	KEY #	UNIT #	
4DREBE2R0RB596054	M222030120	B31115242	Z238		

Signature:

Email: perumal.thankarajan@navistar.com

Signature:

Email: perumal.thankarajan@navistar.com

## TRADE-IN DESCRIPTION:

SETTLEMENT: \$391,237.15

TERMS: DUE: 7/14/2024

IF PAYMENT IS NOT RECEIVED AS INDICATED ABOVE, A LATE CHARGE WILL BE ASSESSED AT THE MAXIMUM RATE PERMITTED BY STATE REGULATIONS, NOT TO EXCEED 1.5% PER MONTH, UNLESS OTHERWISE STATED IN SIGNED AGREEMENTS. THE LATE CHARGE IS NOT INTENDED AS AN ALTERNATE TO PAYMENT WHEN DUE.

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THE TERMS, CONDITIONS AND SALE PRICE AS SET FORTH HEREIN ARE SUBJECT TO ADJUSTMENTS AS AGREED UPON IN WRITING BY BOTH PARTIES.

EQUIPMENT SALES PRICE:	382,897.15
DESTINATION CHARGE:	8,340.00
PREP. AND DELIVERY:	
LICENSE AND TITLE:	
FEDERAL EXCISE TAX:	
STATE TAX:	
COUNTY TAX:	
CITY TAX:	
OTHER CHARGES:	
OTHER ALLOWANCES:	
TOTAL INVOICE:	391,237.15
ALLOWANCE FOR TRADE:	

AMOUNT DUE: \$391,237.15

PRICE PER UNIT: 391,237.15

240011 - 126

Invoice Number