

**APPENDIX D-4**  
**Beneficiary Eligible Mitigation Action Certification**

**BENEFICIARY ELIGIBLE MITIGATION ACTION CERTIFICATION**

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Beneficiary \_\_\_\_\_

Lead Agency Authorized to Act on Behalf of the Beneficiary \_\_\_\_\_  
*(Any authorized person with delegation of such authority to direct the Trustee delivered to the Trustee pursuant to a Delegation of Authority and Certificate of Incumbency)*

<b>Action Title:</b>	
<b>Beneficiary's Project ID:</b>	
<b>Funding Request No.</b>	<i>(sequential)</i>
<b>Request Type:</b> (select one or more)	<input type="checkbox"/> Reimbursement <span style="margin-left: 200px;"><input type="checkbox"/> Advance</span> <input type="checkbox"/> Other (specify): _____
<b>Payment to be made to:</b> (select one or more)	<input type="checkbox"/> Beneficiary <input type="checkbox"/> Other (specify): _____
<b>Funding Request &amp; Direction (Attachment A)</b>	<input type="checkbox"/> Attached to this Certification <input type="checkbox"/> To be Provided Separately

**SUMMARY**

<b>Eligible Mitigation Action</b> <input type="checkbox"/> Appendix D-2 item (specify): _____ <b>Action Type</b> <input type="checkbox"/> Item 10 - DERA Option (5.2.12) (specify and attach DERA Proposal): _____
<b>Explanation of how funding request fits into Beneficiary's Mitigation Plan (5.2.1):</b>
<b>Detailed Description of Mitigation Action Item Including Community and Air Quality Benefits (5.2.2):</b>
<b>Estimate of Anticipated NOx Reductions (5.2.3):</b>
<b>Identification of Governmental Entity Responsible for Reviewing and Auditing Expenditures of Eligible Mitigation Action Funds to Ensure Compliance with Applicable Law (5.2.7.1):</b>
<b>Describe how the Beneficiary will make documentation publicly available (5.2.7.2).</b>
<b>Describe any cost share requirement to be placed on each NOx source proposed to be mitigated (5.2.8).</b>
<b>Describe how the Beneficiary complied with subparagraph 4.2.8, related to notice to U.S. Government Agencies (5.2.9).</b>

**If applicable, describe how the mitigation action will mitigate the impacts of NOx emissions on communities that have historically borne a disproportionate share of the adverse impacts of such emissions (5.2.10).**

**ATTACHMENTS**  
**(CHECK BOX IF ATTACHED)**

- Attachment A**      **Funding Request and Direction.**
- Attachment B**      **Eligible Mitigation Action Management Plan Including Detailed Budget and Implementation and Expenditures Timeline (5.2.4).**
- Attachment C**      **Detailed Plan for Reporting on Eligible Mitigation Action Implementation (5.2.11).**
- Attachment D**      **Detailed cost estimates from selected or potential vendors for each proposed expenditure exceeding \$25,000 (5.2.6). [Attach only if project involves vendor expenditures exceeding \$25,000.]**
- Attachment E**      **DERA Option (5.2.12). [Attach only if using DERA option.]**
- Attachment F**      **Attachment specifying amount of requested funding to be debited against each beneficiary's allocation (5.2.13). [Attach only if this is a joint application involving multiple beneficiaries.]**

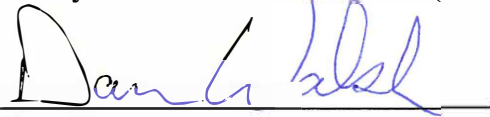
**CERTIFICATIONS**

**By submitting this application, the Lead Agency makes the following certifications:**

- 1. This application is submitted on behalf of Beneficiary \_\_\_\_\_, and the person executing this certification has authority to make this certification on behalf of the Lead Agency and Beneficiary, pursuant to the Certification for Beneficiary Status filed with the Court.**
- 2. Beneficiary requests and directs that the Trustee make the payments described in this application and Attachment A to this Form.**
- 3. This application contains all information and certifications required by Paragraph 5.2 of the Trust Agreement, and the Trustee may rely on this application, Attachment A, and related certifications in making disbursements of trust funds for the aforementioned Project ID.**
- 4. Any vendors were or will be selected in accordance with a jurisdiction's public contracting law as applicable. (5.2.5)**
- 5. Beneficiary will maintain and make publicly available all documentation submitted in**

support of this funding request and all records supporting all expenditures of eligible mitigation action funds subject to applicable laws governing the publication of confidential business information and personally identifiable information. (5.2.7.2)

DATED: March 2, 2026



Dan Walsh  
Air, Energy & Mining Administrator  
Dept. of Environmental Quality  
[LEAD AGENCY]

for

State of Montana  
[BENEFICIARY]

## SUMMARY Supplement Appendix D-4

<p><b>Explanation of how funding request fits into Beneficiary’s Mitigation Plan (5.2.1)</b></p> <p>Montana’s Beneficiary Mitigation Plan posted in November 2018 proposed to use 55% of Montana’s initial allocation, or approximately \$6.93 million in funding to help replace onroad heavy duty diesel vehicles (with engine model year 2009 or older), as authorized under Eligible Mitigation Action 2.</p>
<p><b>Detailed Description of Mitigation Action Item Including Community and Air Quality Benefits (5.2.2)</b></p> <p>Montana DEQ solicited applications from public and private entities across Montana to partially reimburse the replacement and scrapping of projects authorized under Eligible Mitigation Action 2. Six applications for an electric school and shuttle buses were received from First Student, Inc., Handley Transportation, Big Sky Resort, and the Missoula County Airport Authority. All entities own and operate buses that are eligible for replacement under EMA2. Trust funds will help replace six diesel buses with battery-electric replacements. The buses will operate in Gallatin, Missoula, and Yellowstone Counties which are priority areas identified in DEQ’s Beneficiary Mitigation Plan for mobile onroad NOx emissions. Missoula and Yellowstone Counties are also maintenance counties for levels of CO pollution and Yellowstone for SO<sub>2</sub> pollution.</p>
<p><b>Estimate of Anticipated NOx Reductions (5.2.3)</b></p> <p>Using the Alternative Fuel Life-Cycle Environmental and Economic Transportation (AFLEET) Tool provided by Argonne National Laboratories (<a href="https://greet.es.anl.gov/afleet">https://greet.es.anl.gov/afleet</a>) or EPA’s Diesel Emissions Quantifier tool (<a href="https://cfpub.epa.gov/quantifier/">https://cfpub.epa.gov/quantifier/</a>), applicants calculated reductions for each bus using the provided fuel type, usage, and replacement fuel. The estimated total reductions in NOx emissions of 1.375.5 pounds total over five years.</p>
<p><b>Describe how the Beneficiary will make documentation publicly available (5.2.7.2)</b></p> <p>MTDEQ maintains a webpage describing the Montana’s Volkswagen Environmental Mitigation Program for State Beneficiaries. The Volkswagen Mitigation Trust webpage can be found at: <a href="https://deq.mt.gov/energy/Programs/fuels">https://deq.mt.gov/energy/Programs/fuels</a>. Copies of the funding request certifications to the Trustee will be available through links on this web page.</p> <p>Application materials, reimbursement requests, and other documentation submitted by applicants and funding recipients for Montana’s Volkswagen Environmental Mitigation Program are available to the public upon request pursuant to Montana Code Annotated Title 2, chapter 6, part 10.</p>
<p><b>Describe any cost-share requirement to be placed on each NOx source proposed to be mitigated (5.2.8):</b></p> <p>Bus replacements were eligible for reimbursement up to 85% of the cost of each new bus for government-owned buses and up to 75% for non-government owned buses. First Student and Handley Transportation are private companies contracted to provide school bus services to Billings, Clinton, and Lockwood schools and were eligible for the government cost share amount. Handley Transportation’s proposals requested 80% of the cost for the new school buses. Missoula Airport and Big Sky Resort each requested the maximum government and non-government cost-shares, respectively. Big Sky Resort will provide a cost share of \$80,800.00, First Student will provide \$129,768.10, Handley Transportation will provide \$173,511.58, and Missoula Airport will provide \$10,850.36</p>
<p><b>If applicable, describe how the mitigation action will mitigate the impacts of NOx emissions on communities that have historically borne a disproportionate share of the adverse impacts of such emissions (5.2.10)</b></p> <p>The buses will operate in Gallatin, Missoula, and Yellowstone Counties which are priority areas identified in DEQ’s Beneficiary Mitigation Plan based on annual mobile sources of on-road NOx emissions.</p>

## ATTACHMENT B

### **PROJECT MANAGEMENT PLAN INCLUDING DETAILED BUDGET AND IMPLEMENTATION AND EXPENDITURES TIMELINE (5.2.4)**

This funding request will provide advance funds to the Montana Department of Environmental Quality (MTDEQ) for the implementation of school bus replacements under the Montana Clean Truck, Bus & Airport Equipment Program. The actions covered by this funding request are consistent with Eligible Mitigation Action 2 (Class 4-8 School Bus, Shuttle Bus, or Transit Bus (Eligible Buses)) of the State Trust Agreement and with Montana’s Beneficiary Mitigation Plan (page 7), which allocated 55 percent of Montana’s Volkswagen EMT funding for onroad heavy duty diesel vehicles.

#### BUSES TO BE FUNDED THROUGH THIS REQUEST

Four all-electric school buses and two all-electric shuttle buses will be funded through this request. The successful applicants were Big Sky Resort, First Student, Handley Transportation, and Missoula County Airport Authority.

#### PROJECT SCHEDULE AND TIMELINE, MONTANA CHARGE YOUR RIDE PROGRAM

<b>Project Milestone</b>	<b>Date</b>
Montana DEQ posts information and application materials on agency website; e-mail notification to Volkswagen Mitigation stakeholders list	6 October, 2025
Deadline for submission of applications	30 January, 2026
Review of applications	Within 14 days of application deadline
Formal notification to successful applicants	Within 21 days of application deadline
Montana DEQ submits Project Certification and Funding Direction for Advanced Funding	March 2026
Finalization of contracts with funding recipients	May 2026
Trustee allocates Advanced Funding to MTDEQ	May 2026
Montana DEQ reports on project progress	August 2026
Montana DEQ reports on project progress	January 2027
Montana DEQ reports on project progress	August 2027
Montana DEQ reports on project progress	January 2028
Montana DEQ reviews reimbursement requests from recipients and provides payments for projects completed.	Q1 2028
Deadline for completion of airport equipment replacement project	January 2028
MTDEQ reports project completion	August 2028

## **Project Budget**

<b>Period of Performance: May 2026 – January 2028</b>			
<b>Budget Category</b>	<b>Share of Total Budget to be Funded by the Trust</b>	<b>Cost-Share to be Paid by Project Recipient</b>	<b>Total Budget Amount</b>
Costs associated with replacement of buses	\$1,733,284.17	\$394,930.04	\$2,128,214.21
Contractor Support	\$0	\$0	\$0
Subrecipient support	\$0	\$0	\$0
Administrative Costs (2%) Program planning, development, outreach, and administration	\$25,000.00	\$0	\$25,000.00
<b>Project Totals</b>	<b>\$1,758,284.17</b>	<b>\$394,930.04</b>	<b>\$2,153,214.21</b>
<b>Percentage</b>	<b>82%</b>	<b>18%</b>	<b>100%</b>

## **PROJECTED ANNUAL TRUST ALLOCATIONS**

	2026	2027	2028
1. Anticipated Annual Project Funding Request to be paid through the Trust	\$2,820,661.53	\$1,006,479.90	\$1,006,479.90
2. Anticipated Annual Cost Share	\$616,199.46	\$201,295.98	\$201,295.98
3. Anticipated Total Project Funding by Year (line 1 plus line 2)	\$3,436,860.99	\$1,207,775.88	\$1,207,775.88
4. Cumulative Trustee Payments Made in Previous Years Against Cumulative Approved Beneficiary Allocation	\$8,993,626.61	\$11,814,288.14	\$12,820,768.04
5. Current Beneficiary Project Funding to be paid through the Trust (line 1)	\$2,820,661.53	\$1,006,479.90	\$1,006,479.90
6. Total Funding Allocated to Beneficiary, inclusive of Current Action by Year (line 4 plus line 5)	\$11,814,288.14	\$12,820,768.04	\$13,827,247.94
7. Beneficiary Share of Estimated Funds Remaining in Trust at Start of Year	\$4,833,621.33	\$2,012,959.80	\$1,006,479.90
8. Net Beneficiary Funds Remaining in Trust, net of cumulative Beneficiary Funding Actions (line 7 minus line 5)	\$2,012,959.80	\$1,006,479.90	\$0.00

## **ATTACHMENT C**

### **DETAILED PLAN FOR REPORTING ON ELIGIBLE MITIGATION ACTION IMPLEMENTATION (5.2.11)**

The Montana Department of Environmental Quality (DEQ) will provide detailed reporting on this funding request under Eligible Mitigation Action 2 (Class 4-8 School Bus, Shuttle Bus, or Transit Bus (Eligible Buses)) in two ways: 1) timely updates to DEQ's Volkswagen Environmental Mitigation Program web page and 2) semi-annual reports to the Trustee as required by subparagraph 5.3 of the Environmental Mitigation Trust for State Beneficiaries.

#### **DEQ Website**

DEQ has a webpage dedicated to the Volkswagen Environmental Mitigation Program that includes projects and actions that are eligible for funding and the status of funding. The website is found at: <https://deq.mt.gov/energy/Programs/fuels>. Copies of funding request certifications to the Trustee will be available through this web page. This page will link to current and past projects and categories funded through the Trust.

Application materials, reimbursement requests, and other documentation for Montana's Volkswagen Environmental Mitigation Program are available to the public upon request pursuant to Montana Code Annotated Title 2, chapter 6, part 10.

#### **Semi-Annual Reports to the Trustee**

As required by subparagraph 5.3 of the Environmental Mitigation Trust Agreement for State Beneficiaries, DEQ will submit a report to the Trustee within six months of the first disbursement and thereafter no later than January 30 and July 30 for preceding six-month periods. These reports will describe the progress implementing current and any other Eligible Mitigation Action ongoing during the reporting period. These reports will include a summary of all costs expended and a complete description of the status (including actual or projected termination date), development implementation, and any modification of the Eligible Mitigation Action. These semi-annual reports to the Trustee will be available for public access through links on the main Volkswagen Trust page on the DEQ website.

**ATTACHMENT D**

**DETAILED COST ESTIMATES FROM SELECTED VENDORS FOR EACH PROPOSED EXPENDITURE  
EXCEEDING \$25,000 (5.2.6)**

<b>Agency</b>	<b>Equipment</b>	<b>Manufacturer</b>	<b>Model</b>	<b>Fuel</b>	<b>Quantity</b>	<b>Expected Purchase Price</b>
Big Sky Resort	Shuttle bus	Harbinger Motors	S556	Electric	1	\$301,200.00
First Student	School bus	IC Bus	PB11E	Electric	2	\$865,120.64
Handley Transportation	School Bus	IC Bus	eCE	Electric	2	\$867,557.90
Missoula County Airport Authority	Shuttle bus	Kia	EV9	Electric	1	\$70,482.50

Each applicant for the Montana Clean Truck, Bus & Airport Equipment Program were required to seek at least three price quotes for buses and submit them with their application.



# BIG SKY RESORT EV 208 SHUTTLE BUS 1 UNIT

#20260126-170615912

**Issued**

January 26, 2026

**Expires**

March 15, 2026

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**Harbinger Motors Inc.**

12821 Knott St

Garden Grove, CA 92841

United States

Greg Yeoumans

greg.yeoumans@harbingermotors.com

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Prepared for

Amy Fonte

amy.fonte@bigskyresort.com

+14076376230



# Models & Options

Code	Description	Quantity	Wholesale Price	Total
	S556 - 19.5k GVWR, 208" WB, 6 Packs	1	\$146,000.00	\$146,000.00
E103	3 PCU (19.2 kW OBC) Option to increase On Board Charger (OBC) capacity from the default (13.2kW) to the high-power option (19.2kW).	1	\$2,500.00	\$2,500.00
A101	Standard ADAS Suite Included Advanced Driver Assistance Features: 2 AVAS Modules (1 in the Front, 1 in the Rear); 1 Camera (Backup Camera); 12 Sensors (6 Ultrasonic Sensors on the Front, 6 Ultrasonic Sensors on the Rear - 2 High Mounted, 4 Low Mounted)	1	\$0.00	\$0.00
W-00315330	12V J1962 DIAGNOSTIC BREAKOUT ELD Harness The option provides customers with the ability to connect to their third-party fleet tracking and driver monitoring devices. Some examples of third-party fleet tracking include GeoTab, Samsara, and Omnitrac. Provides flexibility to connect to either a 12V or 24V system.	1	\$200.00	\$200.00
U104	SEVNA Upfitter Mounting Modifications - Cab	1	\$40,000.00	\$40,000.00
U104	Embassy 22 ft Shuttle Bus Body	1	\$110,000.00	\$110,000.00
	Destination Charge Shipping from Harbinger factory to selected body upfitter	1	\$2,500.00	\$2,500.00

One-time subtotal

\$301,200



MT DEQ CTBAE 75% Funding (Reimbursed to BSMR )

(\$225,900.00)

75% discount

**Total**

**\$75,300.00**

**Total contract value**

**\$75,300.00**

## Payment Schedule

Name	Due	Amount
Total Cap EX	N/A	\$75,300.00

## Comments

## Terms

### Incoterms and Delivery

1. Products shall be delivered by flatbed truck shipment to the following customer-designated United States delivery location, in accordance with the specified Incoterms<sup>1</sup>:

DPU SEVNA Plant: 29391 Old US 33 Elkhart, IN 46517

2. Harbinger will notify purchaser when products are expected to be ready for delivery. Purchaser agrees to schedule and take delivery of the products within 10 business days of such dates, unless otherwise agreed in writing between the parties

### Price and Payment Terms

1. Payment Terms: Payment due prior to chassis shipment from Harbinger, unless otherwise specified above in Payment Schedule. Quoted price is only applicable for chassis to be shipped from Harbinger within the next 60 days.
2. Destination Charge includes the cost of delivery to, and unloading at, the delivery location specified in this quotation. Destination Charge also includes insurance coverage (subject to applicable policy

limits) for products damaged in transit to the delivery location, provided that they are shipped via Harbinger's carrier or another carrier that is preapproved in writing by Harbinger.



## **Purchase Order**

1. Purchaser shall issue one or more purchase order(s) to Harbinger within 10 business days of the execution of this quotation. All purchaser orders shall reference this quotation and Harbinger's terms and conditions of sale.

## **Sales Terms and Conditions**

1. This quotation (and all purchase orders issued by purchaser) is governed by and subject to:

Harbinger's General Terms and Conditions of Sale, available at <https://harbingermotors.com/legal/sales-terms-and-conditions/> (herein incorporated by reference ("Terms"));

Harbinger objects in advance to the inclusion of any additional or different terms proposed by purchaser in its acceptance or acknowledgment of this quotation, or in any purchaser order or other document issued by purchaser in connection with the transactions contemplated hereunder. To the extent terms in any purchase order or other document issued by purchaser conflict with or seek to add to terms any part of this quotation or Harbinger's terms and conditions of sale, this quotation and Harbinger's terms and conditions of sale shall in all cases control.

<sup>1</sup>All Incoterms refer to Incoterms 2020.

**2025 Vehicle Quote Request - Electric Bus**

Request Date	December 01, 2025	Request #(s)	Veh Req: F2026 VOR Num: 1000935 <small>*Request #(s) assigned by Vehicle Procurement</small>
Request Received Date		Request Type	Non-Location Specific
Bus Purchase Priority	Grant	Region	
Requestor Name	Jonathan Scherrer	AGM	
Requestor Phone	(513) 257-3750	SVP	
Contract Name	Multiple		

Bus Category	Type C	Province/State Specification	MT
Intended Purpose	Yellow School Bus		
Number of Quotes Required	2	Battery Size kWh	Type C: 315 kWh
Quantity Required	1	# of Seated Passengers	72
Model Type/Fuel Specification	Type C Electric	Track Seating/S.T.A.R.S. Track	None
Route Mileage Range	Short Range (100 mi or less)	Integrated Child Seats (ICS)	None
Charging Requirements	DC Charging	# of ICS seats	
Charge Port	Nose-In Parking	Brake Specification	Air

First Student Standard and Climate Package Options for the Model/State you selected are listed for your reference. These options will automatically be included in the supplier pricing to be subsequently provided.

First Student Standard Options for Specified Model	Type C Electric Air	Climate Package Options for Specified State	Package 3 Electric
Child CheckMate/TheftMate	LED Stop/Tail/ License/Marker Lights	Pressure Treated/Marine Plywood Floors	
Zonar (Factory Installed)	LED Side Directional Lights	Stepwell Heater	
Two-way Radio/Antenna Pre-Wire	LED Warning Lights	1 50K BTU & 1 84K BTU Heaters (May vary by fuel type if not required by state)	
Camera Pre-Wire (4 Locations)	LED Interior Lights	Insulated Roof and Wall Bows	
Extra Auxiliary Fan	Body Disconnect	Spray Stepwell Coating	
Driver's Dome Light		Snow Tires	
Remote Heated Mirrors	Backing Alarm	Performance Friction Brake Rotors (Hydraulic only)	
Extended Left Mirror Bracket (for greater visibility)			
Front & Rear Mud Flaps	Crossing Arm & Magnet		
High-Back Student Seating	Orange Driver's Seat Belt		
Three-Piece Rubber Flooring	Air Suspension Driver's Seat		
Yellow Nosed Step Treads (If Available)	Air Entrance Door		
Yellow Textured Hand Rails	Entrance Door Interlock		
Air Drain	Front & Rear Automatic Slack Adjusters		
Air Dryer	Synthetic Rear Axle Lube		
Rear Air Cam, Long Stroke Brake Chamber	Spring Actuated Parking Brake		
Air Compressor	Maximum Allowable Window Tint		
Synthetic Front Seals & Bearings			
Dual Tire Valve Stems			
Brake Dust Shields			
Upgraded Undercoating (Edge-Coat/Underguard)			
ABS-Full Vehicle Wheel Control (4-Channel)			

Other specifications - Please ONLY list specifications required but not identified above.

Acoustical Ceiling	Yes	Drop Chains	Yes	Window Tint (Standard)	Yes
Total Number of Hatches	Two	Mid-ship Heater	Yes	Tow Hooks	Yes
Air Conditioning	No	Plywood Floors	Yes	Under-storage (Type C & D Only)	No
Air Suspension (Type C & D Only)	Yes	Camera Options	3-Camera System (Type C)	White Roof	Yes
AM/FM Radio w/ PA	Yes	Seat Belts	3-Point Belts	Fuel Fired Heater	Yes
Coaxial Cable	Yes	Stroke Light	Yes		

Additional information- Please explain any options required not previously identified above as well as specifics relating to seat belts, etc.

V2G Required. Webasto Heater Needed. This quote is replacing the previous quote from VQR #27039. Number of Seated Passengers 72.

**Below to be completed by supplier:**

Quote Number:	1000935-4460	Vehicle Price Breakdown:	Chassis Type:	
Quote Request Date:			Quote Received Date:	December 03, 2025
Supplier:	International		Quote Expiration Date:	May 31, 2026

Quantity Quoted	Actual Capacity	Bus Passenger Size	Quoted Currency	Approx. Chassis Cost
	Ambulatory	(Size required, i.e. 54 pax size)	(USD \$ or CAD \$)	(Type A only)
1	72	77	USD	

Base/Federal Cost	State/Province Upgrade Cost	Additional Options Cost	Lift Option Cost	Freight Cost	Total Cost Per Unit	Extended Cost
\$ 324,414.00	\$ 1,933.00	\$ 96,470.32		\$ 9,743.00	\$ 432,560.32	\$ 432,560.32

**Financial Summary**  
**2027 eCE School Bus (PB11E)**

November 21, 2025

<u>Description</u>	<u>(US DOLLAR)</u>	<u>Price</u>
Factory List Prices:		
Product Items	\$379,441.00	
Service Items	\$250.00	
Total Factory List Price Including Options:		\$379,691.00
Freight Charge	\$13,000.00	
Total Freight:		\$13,000.00
Total Factory List Price Including Freight:		\$392,691.00
Less Customer Allowance:		\$38,223.75
Total Vehicle Price:		\$430,914.75
Total Sale Price:		\$430,914.75
Total Per Vehicle Sales Price:		\$430,914.75
Net Sales Price:		\$430,914.75

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an IC Corporation vehicle.

\*\*This quote is good for 60 days.\*\*

Handley quote for EV 77p.

**Approved by Seller:**

**Accepted by Purchaser:**

\_\_\_\_\_  
**Official Title and Date**

\_\_\_\_\_  
**Firm or Business Name**

\_\_\_\_\_  
**Authorized Signature**

\_\_\_\_\_  
**Authorized Signature and Date**

**This proposal is not binding upon the seller without Seller's Authorized Signature**

\_\_\_\_\_  
**Official Title and Date**

If you haven't added a planned maintenance service contract to your proposal yet, please get in touch with your local dealer, International or IC Bus Sales Representative to learn more about the benefits when ordering together with the vehicle.

International® Financial offers loans, a full line up of lease options, and can establish a line of credit for use towards the purchase of International and IC Bus vehicles. Ask your dealer, International® or IC Bus® Sales Representative about completing an International Financial credit application and any promotional offers that may be available. International Financial services are provided by Navistar Financial Corporation.

The TOPS FET Calculation is an estimate for reference purposes only. The seller is responsible for calculating and reporting/paying appropriate FET to the IRS.

The limited warranties applicable to the vehicles described here in are International Motors, LLC\* standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.

**Financial Summary**  
**2027 eCE School Bus (PB11E)**

November 21, 2025

<u>Description</u>	<u>(US DOLLAR)</u>	<u>Price</u>
Factory List Prices:		
Product Items	\$391,939.00	
Service Items	\$250.00	
Total Factory List Price Including Options:		\$392,189.00
Freight Charge	\$13,000.00	
Total Freight:		\$13,000.00
Total Factory List Price Including Freight:		\$405,189.00
Less Customer Allowance:		\$31,454.15
Total Vehicle Price:		\$436,643.15
Total Sale Price:		\$436,643.15
Total Per Vehicle Sales Price:		\$436,643.15
Net Sales Price:		\$436,643.15

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an IC Corporation vehicle.

\*\*This quote is good for 60 days.\*\*

Handley quote for EV lift (72 or 66+1)

**Approved by Seller:**

**Accepted by Purchaser:**

\_\_\_\_\_  
**Official Title and Date**

\_\_\_\_\_  
**Firm or Business Name**

\_\_\_\_\_  
**Authorized Signature**

\_\_\_\_\_  
**Authorized Signature and Date**

**This proposal is not binding upon the seller without Seller's Authorized Signature**

\_\_\_\_\_  
**Official Title and Date**

If you haven't added a planned maintenance service contract to your proposal yet, please get in touch with your local dealer, International or IC Bus Sales Representative to learn more about the benefits when ordering together with the vehicle.

International® Financial offers loans, a full line up of lease options, and can establish a line of credit for use towards the purchase of International and IC Bus vehicles. Ask your dealer, International® or IC Bus® Sales Representative about completing an International Financial credit application and any promotional offers that may be available. International Financial services are provided by Navistar Financial Corporation.

The TOPS FET Calculation is an estimate for reference purposes only. The seller is responsible for calculating and reporting/paying appropriate FET to the IRS.

The limited warranties applicable to the vehicles described here in are International Motors, LLC\* standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.



# National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076

(855) 289-6572 • (831) 480-8497 Fax

Fleet@NationalAutoFleetGroup.com

1/13/2026

Quote ID: **34024DA**

Mr Dan Neuman  
Missoula International Airport  
5225 US Highway 10 West  
Missoula, Montana, 59808

Dear Mr Dan Neuman,

National Auto Fleet Group is pleased to quote the following vehicle(s) Upfit, (Sourced Item) and Accessories for your consideration.

One (1) New/Unused ( Sourced; 2026 Kia EV9 AWD Vin: 5XYAFFS55TG012657 ) and delivered to your department yard, each for

### One Unit

Subtotal	\$70,482.50
Tax (0.0000 %)	\$0.00
Total	\$70,482.50

- per the attached specifications.

This vehicle(s) Upfit is available under the **Sourcewell Contract 081325-NAF**. Please reference this Bid number on all purchase orders.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper  
National Fleet Manager  
Email: Fleet@NationalAutoFleetGroup.com  
Office: (855) 289-6572  
Fax: (831) 480-8497

Standard Quoting Department  
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